

EVOLVE CONTACT SUITE: REPORT USER GUIDE

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Evolve IP® Guide

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3

1 Reports Glossary

1.1 Agent Management Reports:

| Report Number | Title | Туре | Summary | Contents |
|------------------|---|---------|---|---|
| 1.01 | Detailed Agent Activity Report | Detail | Diagnostic report | Shows every agent activity (Busy, Ready, Offered, etc.) for the time period |
| 1.02 | Agent Detailed Alerts | Detail | Identifying agent performance against pre-defined Monitoring alerts (Warning & Alarm) | Shows count of alerts and provides the details of every alert (date/time, alert details, alert level) |
| 1.03 | Agent Transferred Interactions Report | Detail | Call transfer details | Shows the details (every leg & state) of every transferred call |
| 1.04 | Agents Break Report | Summary | Summary of break time totals | Shows the summary of paid vs. non paid Break Time by agent along with the details. |
| 1.05 | Agent Rejected Interactions | Detail | Shows all interactions rejected (or declined) by agents | Shows Date/Time, Agent, BP, Rejected Time, Media Type, Interaction Result, Customer. |
| 1.06 | Agent Staffing | Summary | Shows agent staffing by interval, day, week, and month | Shows count of agents staffed, available, and occupancy. |

1.2 Agent Performance Reports:

| Report Number | Title | Туре | Summary | Contents |
|------------------|---|---------|--|---|
| 2.01 | Detailed Agent Interactions Report | Detail | High level details of every agent interaction | Start/end time, Type, From, To, BP, Handle Time, Disposition Code, etc. |
| 2.02 | Agent Time Allocation Performance Report | Summary | Summary of time spent by agent in various states | Login time, Not Ready Time, Ready Time, Handling Time, Busy Time, No Answer Time, Break Time, etc. |
| 2.03 | Agent Scoring Report | Summary | Summary of Interaction counts by agent | Answered, Missed, Transferred, Consult, Outgoing External, Outgoing Internal, Private |
| 2.04 | Agent Interaction Summary | Summary | Summary of all Agent Interactions | Interaction Activity, Interaction Type, Agent |

| | | Time, Handle Time, and |
|--|--|------------------------|
| | | Snapshot |

1.3 Audit Reports:

| Report Number | Title | Туре | Summary | Contents |
|------------------|---------------------|--------|-------------------------|------------------------------|
| 3.01 | Mistreated | Detail | Mistreated Reasons | Provides the details (every |
| | Interactions | | report - disconnects by | leg & state) of every |
| | Report | | agent or customer | mistreated call |
| | | | disconnect while on | |
| | | | hold | |
| 3.02 | Query Interactions | Detail | Used to locate specific | Provides the details (every |
| | by Origin or | | customer interactions | leg & state) of those |
| | Destination | | | interactions |
| 3.03 | Agent Assignment | Detail | Shows every | Provides BP, Agent, |
| | to BP Detailed | | assign/unassign event | Assign/Unassign, Changed |
| | Report | | for agents | By, and Date/Time |
| 3.04 | Interactions Detail | Detail | Provides details of | Provides the details (every |
| | Record | | every interaction | leg & state) of each |
| | | | | interaction that entered the |
| | | | | contact center |

1.4 Business Process Interaction Reports:

| Report Number | Title | Туре | Summary | Contents |
|------------------|-------------------|---------|-------------------------|------------------------------|
| 4.01 | Detailed Business | Detail | Used to identify the | Start/end time, Type, From, |
| | Entity Report | | high-level details of | To, BP, Handle Time, |
| | | | each interaction | Disposition Code, Remarks, |
| | | | | etc. |
| 4.02 | Destination Trace | Detail | Used to locate specific | Provides the details (every |
| | Report | | customer interactions | leg & state) of those |
| | | | | interactions. |
| 4.03 | Interaction | Summary | Used to summarize | Provides a count of each |
| | Disposition Codes | | Disposition Code | Disposition Code broken |
| | Report | | counts across agents, | down by BP and Agent. |
| | | | BPs, Media type, | |
| | | | Campaign, etc. | |
| 4.04 | Voice Billing | Detail | Used to identify the | Provides Start Time, Origin, |
| | Report | | Call Detail Records by | Destination, Duration, Type, |
| | | | date | BP, Disposition Code, |
| | | | | Completion Status |

| 4.05 | Delegated Interactions Report | Detail | Shows every interaction that was Delegated to a Supervisor either manually by an agent or automatically based upon Abandons | Entry Time, Closing Time, Remote Party, Type, BP, Agent Remark, Supervisor Remark. |
|------|---|---------|---|--|
| 4.06 | Incoming Calls by Area Code | Summary | Used to provide high- level counts of incoming calls by area code or state | Originating Area Code, Originating State, City, Count of Calls |
| 4.07 | Voice Billing Report by Business Process | Detail | Used to identify the Call Detail Records broken out by BP | Provides Start Time, Origin, Destination, Duration, Type, BP, Disposition Code, Completion Status |
| 4.08 | Voice Billing Report by Business Process - No Abandoned Calls | Detail | Used to identify the Call Detail Records broken out by BP | Provides Start Time, Origin, Destination, Duration, Type, BP, Disposition Code, Completion Status |
| 4.09 | Voice Billing Report - summary only | Summary | Provides summary counts of inbound and outbound calls and their duration | Origin/Destination, Total Calls Duration, Total Calls |
| 4.10 | Inbound Interactions Distribution Report | Summary | Interval report broken out annually, monthly, day of week, or hourly | Inbound and Abandoned counts for calls, chats, and emails. |
| 4.11 | Interactions Analysis Report | Summary | Interval report broken out annually, monthly, day of week, or hourly | Inbound & Outbound counts of each Interactions, Calls, Emails, Chats, Callback Requests/Handled, VMs. |
| 4.13 | Disposition Codes Distribution Report | Summary | Count and Percentages of Disposition Codes broken out annually, monthly, day of week or hourly and by BP, Campaign, Agent, and Interaction Type | Handled, Abandoned, Disposition Code columns |
| 4.14 | Demand Interval Distribution Report | Summary | Count and Percentages of Demands broken out annually, monthly, day of week or hourly and by BP, Campaign, Agent, and Interaction Type | Handled, Abandoned, Demand columns |

1.5 Business Process Performance Reports:

| Report Number | Title | Туре | Summary | Contents |
|------------------|--|---------|---|---|
| 5.01 | Business Process Agent Performance Report | Summary | Count of Agents in various states broken out annually, monthly, weekly, daily, hourly, or 10 mins | Login, Backoffice, Busy, On Break, Available, Consult & Conference, Internal, |
| 5.02 | Business Process Interaction Performance Report | Summary | Provides BP summary results broken out annually, monthly, daily, hourly, and 10 min intervals | Total Ended, Abandoned, Handled, Longest Wait, Callbacks, Avg Wait Time, Avg Handle Time, Avg Answer Time, Overflow, Transferred |
| 5.03 | Business Process Callback Performance Report | Summary | Summary results for Callbacks broken out annually, monthly, daily, hourly, and 10 min intervals | Callback Requested, Processed, Avg. Handle Time, Max Handle Time, Successful Callbacks, Failed Callbacks, Purged, Rescheduled |
| 5.04 | Business Process Detailed Alerts | Detail | Identifying queue performance against pre-defined Monitoring alerts (Warning & Alarm) | Shows count of alerts and provides the details of every alert (date/time, alert details, alert level) |
| 5.05 | Queue Interval Summary Report | Summary | Interval-based results for specific queue metrics | Queued, Answered, Abandoned, Wait Time, Queue Time, ASA, Talk Time, Agents Staffed |

1.6 Campaign Performance Reports:

| Report Number | Title | Туре | Summary | Contents |
|------------------|--------------------|---------|---------------------------|------------------------------|
| 6.01 | Completed | Detail | Detailed results of every | Shows Destination, |
| | Campaign | | campaign call. | Disposition, Date/Time, Last |
| | Interaction Report | | | Attempt, and Total |
| | | | | Attempts |
| 6.02 | Campaign Time | Summary | Summary results of a | Succeeded, Failed, Wrong |
| | Frame Specific | | campaign based upon | Destination, Handling Time |
| | Statistics Report | | the time frame | |
| 6.03 | Campaign | Summary | Summary results of a | Succeeded, Failed, |
| | Inspection Report | | campaign | Handled, No Answer, |
| | | | | Answering Machine, Fax |

| | | | | Tone, Wrong Destination, Handling Time |
|------|--------------------|--------|---------------------------|---|
| 6.04 | Completed | Detail | Detailed results of every | Shows Destination, End |
| | Callback | | callback attempt | State, State of every |
| | Interaction Report | | · | Attempt, Date/Time |

1.7 Customer Contact Center Reports:

| Report Number | Title | Туре | Summary | Contents |
|------------------|--------------------|---------|-------------------------|------------------------------|
| 7.01 | Customer | Summary | High-level report used | Shows high level metrics |
| | Experience Report | | by leadership inside | broken out by BP and |
| | | | and outside of the call | interaction type. |
| | | | center to gauge the | |
| | | | overall performance of | |
| | | | the contact center in | |
| | | | meeting the | |
| | | | customer's needs. | |
| 7.02 | Customer | Summary | High-level report used | Graphical trend analysis of |
| | Experience Trends | | by leadership inside | inbound volume, AHT, SL, |
| | | | and outside of the call | and answer rate. |
| | | | center to gauge the | |
| | | | contact center trends. | |
| 7.03 | Contact Center | Summary | Detailed report used | Shows all key metrics broken |
| | Performance Report | | by the contact center | out by BP and interaction |
| | | | leadership to gauge | type. |
| | | | their success and | |
| | | | identify areas of | |
| | | | opportunity. | |

1.8 Call Reports:

| Report Number | Title | Туре | Summary | Contents |
|------------------|-------------------|---------|---------------------------|---------------------------|
| 8.01 | Calls Performance | Summary | Provides BP summary | Inbound, Queued, |
| | by BP and | | of call interactions only | Answered, Answer Rate |
| | Destinations | | with results broken out | Abandoned, Longest Wait, |
| | | | annually, monthly, | Callbacks, Avg Talk Time, |
| | | | daily, hourly, and 15 | Avg Speed of Answer, Avg |
| | | | min intervals | Wrap Up Time, Overflow, |
| | | | | Transferred |

1.9 Key Reports for New Clients

For new clients, we suggest the following reports to get familiar with the types of information readily available to the contact center leadership team.

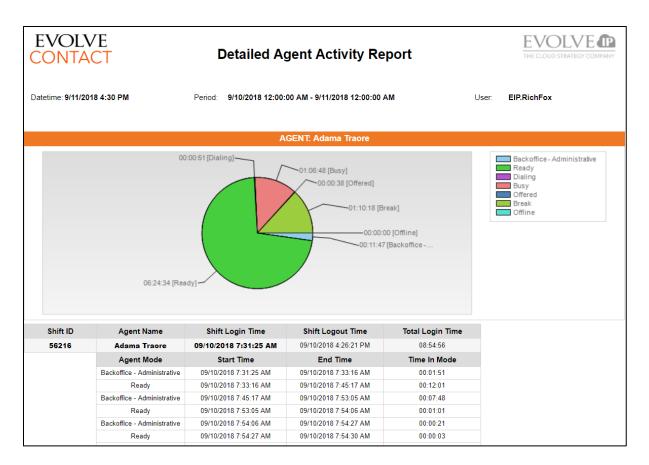
| Leadership Question | Answer |
|---|---|
| How is my contact center performing? | 7.03 Contact Center Performance Report |
| How are my agents performing? | 2.04 Agent Interaction Summary |
| Where are the details on every interaction? | 4.01 Detailed Business Entity Report |
| Where are the details on my Agents? | 2.01 Detailed Agent Interactions Report |
| What happened on a specific interaction? | 4.02 Destination Trace Report |
| How many total calls did I receive? On a specific phone number? | 4.04 Voice Billing Report |

2 Overview of Standard Reports

2.1 Agent Management Reports

Report 1.01 - Detailed Agent Activity

- Shift ID
- Agent Name
- Shift Login Time
- Shift Logout Time
- Total Login Time
- Time in Mode



Report 1.02 – Agent Detailed Alerts

- Start Time
- End Time
- Duration

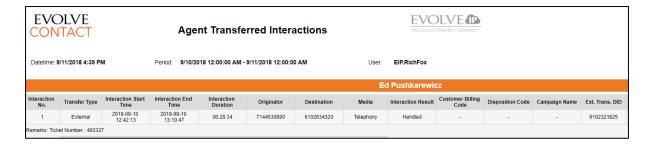
- Severity
- Value
- Agent Name
- Counter



Report 1.03 - Agent Transferred Interactions

- Transfer Type
- Interaction Start Time
- Interaction End Time
- Interaction Duration
- Originator
- Destination
- Media
- Interaction Result
- Customer Billing Code

- Disposition Code
- Campaign Name
- External Transfer DID
- DNC
- Telephony Time (In)
- Telephony Time (Out)
- Telephony Time (Ex. Agent)
- Segment Details



Report 1.04 – Agents Break

- Agent Name
- Total Break Time
- Total Paid Time
- Paid %

- Total Non-Paid Time
- Non-Paid %
- Break Details



Agent Breaks Report



Datetime: 9/11/2018 4:28 PM Period: 9/2/2018 12:00:00 AM - 9/9/2018 12:00:00 AM User: EIP.RichFox

| Agent Name | Total Break Time | Total Paid | Paid % | Total non- paid | Non-paid % |
|---------------|---------------------|------------|--------|--------------------|------------|
| Colton Bright | 04:41:10 | 03:05:20 | 77.22% | 01:35:50 | 79.86% |

| Colton Bright | | | Total | | % | |
|------------------------------|-------------------|-----------------|----------|-----------------|-------------|--|
| | Paid break time | | 03:05:20 | 03:05:20 77.22% | | |
| | | | 03:05:20 | 77. | 22% | |
| No | n-paid break time | е | 01:35:50 | 79. | 86% | |
| | | | 01:35:50 | 79. | 86% | |
| Date/Time | Duration | Туре | Paid/Non | Category | Exceed Time | |
| 9/3/2018 11:11 AM - 11:14 AM | 00:02:54 | BREAK (General) | Non-paid | | 00:00:00 | |
| 9/3/2018 12:33 PM - 12:36 PM | 00:03:21 | Break | Paid | | 00:00:00 | |
| 9/3/2018 01:00 PM - 01:15 PM | 00:14:50 | BREAK (General) | Non-paid | | 00:00:00 | |
| 9/3/2018 01:29 PM - 01:44 PM | 00:14:51 | BREAK (General) | Non-paid | | 00:00:00 | |
| 9/3/2018 03:54 PM - 03:57 PM | 00:02:42 | BREAK (General) | Non-paid | | 00:00:00 | |
| 9/4/2018 07:37 AM - 07:47 AM | 00:09:56 | BREAK (General) | Non-paid | | 00:00:00 | |
| 9/4/2018 09:34 AM - 09:48 AM | 00:13:20 | BREAK (General) | Non-paid | | 00:00:00 | |
| 9/4/2018 01:47 PM - 02:47 PM | 01:00:22 | Lunch | Paid | | 00:00:21 | |

Report 1.05 - Agent Rejected Interactions

This report details each offered interaction that was "Declined" by an agent instead of "Accepting" it. This doesn't include "Missed" or "NO Answer" interactions where no action was taken by the agent.

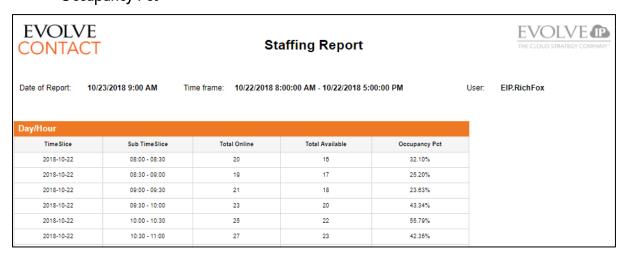
- Agent Name
- BP Name
- Media Type
- Interaction Start Time
- Interaction End Time
- Rejected Time

- Queued Time
- Type of Interaction Rejected
- Interaction Result
- Origin
- Customer Name

| EVOL | | ı | Agent Rej | ected Interac | ctions | I | | | |
|-----------------|--------------|-------------|--------------------|---------------------------|-------------------------|----------------------|-------------|---------------------------------|--------------------|
| Datetime: 9/11/ | 2018 4:42 PM | Period: 9/1 | 0/2018 12:00:00 A | AM - 9/11/2018 12:00:0 | 0 AM | User: EIP.Ric | nFox | | |
| | | | | | | Alfredo Marc | ano | | |
| | | | | | | Vetanium | | | |
| | | | | | | All media | | | |
| Agent Name | Agent Status | BP Name | Media Type | Interaction Start Time | Interaction End Time | Rejected Time | Queued Time | Type of Interaction Rejected | Interaction Result |
| Alfredo Marcano | Offered | Vetanium | Telephony | 9/10/2018 9:06:40 AM | 9/10/2018 9:17:49 AM | 9/10/2018 9:07:31 AM | 51 sec | Incoming Telephony | Handled |
| Alfredo Marcano | Offered | Vetanium | Handled | | | | | | |
| Alfredo Marcano | Offered | Vetanium | Incoming Telephony | Handled | | | | | |

Report 1.06 – Agent Staffing

- Main & sub time slice
- Total Online
- Total Available
- Occupancy Pct



2.2 Agent Performance Reports

Report 2.01 - Detailed Agent Interactions

Parameters:

- Customer Database source database
- Manual Start Date
- Manual End Date
- Period
- Calculated Start Period
- Agents
- Media Type
- Group By
- Direction
- Disposition Codes
- Enable Pagination

- Agent agent name
- **Sequence** number of sequence in current dataset
- Start Time start time of interaction
- End Time end time of interaction
- Interaction Type interaction type
- Origin interaction origin
- Destination destination of interaction
- Business Process business process in interaction

- Time Zone customer's time zone by Default
- Display Language
- Calculated End Period
- Interaction Types
- Show Remarks checked value to include remarks
- Transferred Interactions Only checked valued to show only transferred interactions
- Include Archived Data checked value to include archived data
- Include CRM Data adds the First Name and Last Name fields from the ECS CRM
- Demand Demand(s) assigned to the interaction
- Disposition Code disposition code
- Call Time duration of interaction
- Agent Handling Time time handled by an agent
- Wrap-up Time wrap-up time
- External Number Time external consult time (when the Agent consulted an external number)
- External Transferred DID –
 external number, if interaction
 was ended by transferring to an
 external number

 Remarks – remarks of interactions

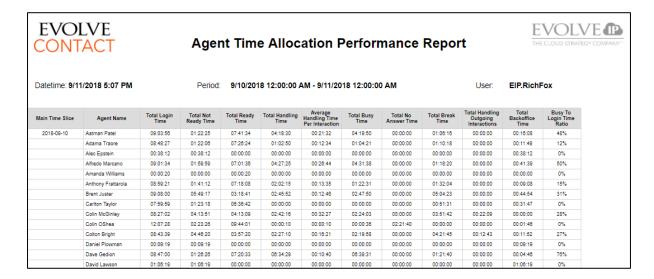


Report 2.02 - Agent Time Allocation Performance

Fields:

- Main Time Slice
- Agent Name
- Total Login Time
- Total Not Ready Time
- Total Ready Time
- Total Handling Time
- Average Handling
 Time Per Interaction

- Total Busy Time
- Total No Answer Time
- Total Break Time
- Total Handling Outgoing Interactions
- Total Back office Time
- Busy To Login Time Ratio



Report 2.03 - Agent Scoring

- Main Time Slice
- Agent Name
- Total Handled (Incoming & Outgoing)
- Total Answered
- Business Process
 Rejected
- Total Missed
- Total Transferred

- Total Consult
- Total Answered as Consult
- Total Outgoing External
- Total Outgoing Internal
- Total Outgoing Private
- Total Incoming Private

| | EVOLVE CONTACT Agent Scoring EVOLVE THE CLOUD STRATEGY COMPANY | | | | | | | | | | | | |
|---|---|---|----------------|---------------------------------|--------------|----------------------|---------------|---------------------------|----------------------------|----------------------------|---------------------------|---------------------------|--|
| Datetime: 9/11/2018 5:09 PM Period: 9/10/2018 12:00:00 AM - 9/11/2018 12:00:00 AM User: EIP.RichFox | | | | | | | | | | | | | |
| | | | | | Su | mmary | | | | | | | |
| Agent Name | Main Time Slice | Total Handled (Incoming + Outgoing) | Total Answered | Business Process Rejected | Total Missed | Total Transferred | Total Consult | Total Answered as Consult | Total Outgoing External | Total Outgoing Internal | Total Outgoing Private | Total Incoming Private | |
| Aatman Patel | 2018-09-10 | 12 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Adama Traore | 2018-09-10 | 5 | 5 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 | |
| Alfredo Marcano | 2018-09-10 | 10 | 10 | 2 | 0 | 0 | 0 | 0 | 13 | 0 | 0 | 0 | |
| Anthony Frattarola | 2018-09-10 | 9 | 9 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | |
| Brent Juster | 2018-09-10 | 13 | 13 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Colin McGinley | 2018-09-10 | 5 | 5 | 2 | 0 | 0 | 0 | 0 | 12 | 0 | 1 | 0 | |
| Colin OShea | 2018-09-10 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Colton Bright | 2018-09-10 | 9 | 9 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | |
| Dave Gedion | 2018-09-10 | 37 | 37 | 0 | 0 | 2 | 0 | 0 | 5 | 0 | 0 | 0 | |
| Dennis Nguyen | 2018-09-10 | 9 | 9 | 0 | 0 | 1 | 0 | 0 | 4 | 0 | 4 | 0 | |
| Devin Monahan | 2018-09-10 | 25 | 25 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Ed Pushkarewicz | 2018-09-10 | 18 | 18 | 0 | 0 | 2 | 0 | 0 | 2 | 0 | 0 | 0 | |
| Edward Ennis | 2018-09-10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | |
| Enrik Mulla | 2018-09-10 | 16 | 16 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |

Report 2.04 - Agent Interaction Summary

Parameters:

- Customer Database source database
- **Time Zone** customer's time zone by Default
- Manual Start Date
- Manual End Date
- Period Choices are Custom, Last Hour, Today, Yesterday, Last Week, This Month, Last month, Last Year, Last 7, 14, 21 or 30 Days

- Display Language
- Calculated Start Period
- Calculated End Period
- Selected Time Interval Choices can be Monthly, Weekly, Daily, Hourly, or 30 or 15 Minute intervals depending on the period in which the report is run
- Business Process multi-value parameter

- Agents multi-value parameter
- Show Empty Rows
- Show Agent Details

- Enable Pagination
- Include Archived Data- checked value to include archived data

- Agent Name Agent Name
- Date MM/DD/YYYY
- Interval HH:MM:SS
- Interactions Handled –
 The number of inbound and outbound customer interactions that were handled by the agent.
- Interactions Missed The number of
 missed/bounced
 interactions by the
 agent.
- Interactions Rejected The number of
 interactions rejected
 by the agent.
- Transferred Internal The number of
 interactions answered
 by the agent and then
 transferred to another
 internal destination
 (Agent, BP, Channel).
- Transferred External The number of
 interactions answered
 by the agent and then
 transferred to an
 external destination.
- Transfer % The count of Transferred

- interactions (Internal + External) / the count of Interactions Handled.
- Inbound The number of inbound interactions by the agent
- Outbound The number of outbound interactions by the agent (includes both manual outbounds and campaign calls).
- Callback The number of handled Callback interactions.
- Voice The number of handled voice interactions.
- Chat The number of handled chat interactions.
- Email The number of handled email interactions.
- Ready The total amount of time spent in "Ready" state during specified report time interval (Ready-Idle + Offered).
- Break The total amount of time spent in "Break" state during specified report time interval. (Including

- custom break + No Answer Break).
- Busy The total amount of time spent in "Busy" state during specified report time interval. (Dialing + Waiting For XXX +Busy).
- Staffed The sum of (Total Ready Idle + Total Break + Total No Answer + Total Busy + Dialing + Waiting For XXX + Offered)
- Talk The total amount of time spent talking during specified report time interval (Voice only).
- Hold The total amount of time the caller spent on hold during specified report time interval.
- Wrap Up The total amount of time spent in "Wrap-Up" state during specified report time interval.
- Handle Time Voice The sum of (Total
 Wrap Up + Total Talk
 Time + Total Hold) for
 handled voice
 interactions only.
- AHT Voice The sum of (Total Wrap Up + Total Talk Time + Total Hold)/Voice Interactions Handled.
- Handle Time Chat -The sum of (Total

- Wrap Up + Total Talk Time + Total Hold) for handled chat interactions only.
- AHT Chat The sum of (Total Wrap Up + Total Talk Time + Total Hold)/Chat Interactions Handled
- Handle Time Email The sum of (Total
 Wrap Up + Total Talk
 Time + Total Hold) for
 handled email
 interactions only.
- AHT Email The sum of (Total Wrap Up + Total Email Time + Total Hold)/Email Interactions Handled.
- Occupancy % (Total Busy + Dialing + Waiting For XXX)/(Total Busy + Total Ready+ Waiting For XXX + Dialing + Offered) .
- Utilization % (Total Busy + Total Ready Idle + Dialing + Waiting For XXX)/Total Staffed Time.
- Ready % Total Ready Idle/Total Staffed Time.
- Talk Time % (Voice) -Total Talk time/Total Staffed Time.
- Hold Time % (Voice) -Total Hold time /Total Staffed Time

 Wrap Up % (Voice) -Total Wrap Up time/Total Staffed Time. Break Time % - (Total Break time + Custom Break) /Total Staffed Time

| EVOLVE CONTACT | | | ļ | Agent Inte | raction Su | ımmar | у | | THE CLOUG STRATEGY COMPANY | | | | | | |
|---|----------------------|----------------------|-----------------------|---------------------|----------------------|------------|---------|----------|----------------------------|-------|--------------|-------|----------|----------|----------|
| Date of Report: 10/10/2019 6:43 PM Time frame: 10/10/2019 12:00:00 AM - 10/11/2019 12:00:00 AM Created by: SURfox All Business Processes | | | | | | | | | | | | | | | |
| I Busilless Flocesses | | Interaction Activity | | | | | | | | | raction Type | e | | Agent | Time |
| Agent | Interactions Handled | Interactions Missed | Interactions Rejected | Tansferred Internal | Transferred External | Transfer % | Inbound | Outbound | Callback | Voice | Chat | Email | Ready | Break | Busy |
| Agent 1 | 5 | 1 | 0 | 0 | 0 | 0.0% | 2 | 1 | 0 | 5 | 0 | 0 | 04:42:06 | 01:06:58 | 00:41:33 |
| Agent 2 | 9 | 0 | 0 | 0 | 0 | 0.0% | 4 | 0 | 0 | 9 | 0 | 0 | 02:37:35 | 01:14:56 | 02:23:44 |
| Agent 3 | 2 | 0 | 0 | 0 | 0 | 0.0% | 1 | 0 | 0 | 2 | 0 | 0 | 04:05:18 | 01:00:14 | 00:06:13 |
| Agent 4 | 2 | 0 | 0 | 0 | 0 | 0.0% | 3 | 0 | 0 | 2 | 0 | 0 | 05:00:48 | 01:43:00 | 01:15:25 |
| Agent 5 | 0 | 0 | 0 | 0 | 0 | 0.0% | 7 | 0 | 0 | 0 | 0 | 0 | 00:04:41 | 00:00:00 | 00:25:03 |
| Agent 6 | 0 | 0 | 0 | 0 | 0 | 0.0% | 3 | 0 | 0 | 0 | 0 | 0 | 00:04:21 | 00:00:00 | 00:00:00 |
| Agent 7 | 9 | 0 | 0 | 0 | 0 | 0.0% | 4 | 7 | 0 | 9 | 0 | 0 | 00:50:10 | 05:09:48 | 00:07:37 |
| | 12 | 0 | 0 | 0 | 0 | 0.0% | 6 | 2 | 1 | 12 | 0 | 0 | 01:22:48 | 01:53:31 | 03:46:47 |
| Agent 8 | 12 | | | | | | | | | | | | | | |
| Agent 8 Agent 9 | 10 | 0 | 0 | 0 | 0 | 0.0% | 3 | 0 | 1 | 10 | 0 | 0 | 04:29:45 | 01:01:09 | 00:47:27 |

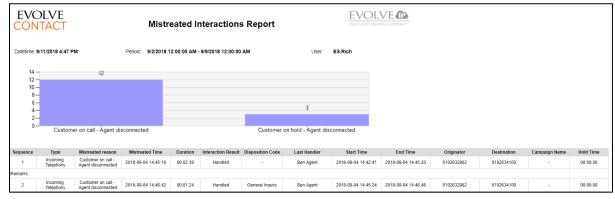
2.3 Audit Reports

Report 3.01 - Mistreated Interactions

Fields:

- Interaction Type
- Mistreated Reason
- Mistreated Time
- Duration
- Interaction Result
- Disposition Code
- Last Handler

- Start Time
- End Time
- Originator
- Destination
- Campaign Name
- Hold Time



Report 3.02 - Query Interactions by Origin or Destination

- Duration
- Interaction Type
- Originator
- Destination
- Interaction Result
- Start Time

- End Time
- Campaign Name
- Disposition Code
- Last Handler
- External Transfer DID
- DNC
- Total Hold Time



Report 3.03 - Agent Assignments to BP Detailed Report

Fields:

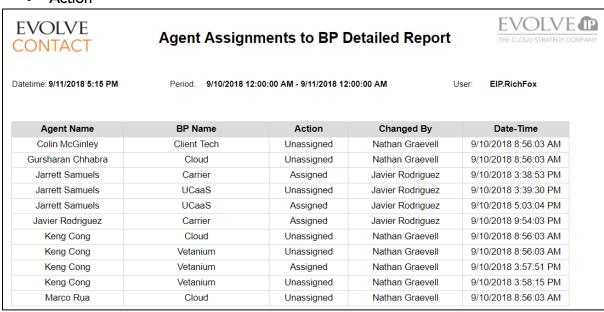
Agent Name

Changed By

• BP Name

Date-Time

Action



Report 3.04 - Interactions Detail Record

- Time Slice Time slice
- Interaction ID the unique GUID that identifies this interaction inside ECS
- Interaction Start Time -Date and Start Time of the interaction
- Interaction End Time -Date and End Time of the interaction
- Interaction Origin The FROM number for a call or email address for an email or chat
- Interaction Destination

 The TO number for a call and the system endpoint for an email or chat
- BP Name The name of the Business Process
- Agent Name The full name of the Agent
- Agent ID Database sequence number
- Pre-Queue Duration The difference
 between Call Start
 Time and the start of
 the BP's Agent
 Selecting segment
- Queue Duration The time in queue plus ringing time until an agent answers the call
- Agent Duration The total amount of time

- that the agent was actively on the call (excludes Hold Time) until the interaction ended or transferred
- Total Duration The sum of Pre Queue, Queue and Agent Duration fields (excludes Wrap Up)
- Hold Duration The total amount of time that the interaction was placed on Hold by the Agent including any time where Agent was Consulting with another Agent. If the call wasn't placed on hold, this value will be zero.
- Wrap Up Duration The amount of time
 the Agent spent in
 Wrap Up state after
 the interaction ended.
- Handle Duration The sum of Agent Duration + Hold Duration + Wrap Up Duration
- Is Abandon Flag that denotes if the interaction was Abandoned
- Abandon The amount of time the call waited in the queue before it was abandoned. If the call didn't abandon, this value will be zero.

- Is Callback Flag that denotes the that customer opted-in for a Callback while in queue. This should exclude any callbacks manually scheduled by an agent.
- Is Transferred Flag that denotes if the interaction was Transferred
- Is Consulted Flag that denotes if the

- interaction was Consulted
- Demands A pipedelimited list of the Demands associated with the Interaction
- Interaction GUID unique agent identifier
- Interaction Direction direction (Incoming or Outgoing) of the interaction
- Origin Media Type

| Interaction ID | Interaction StartTime | Interaction EndTime | | Interaction Destination | BP Name | Agent Name | Agent ID | Pre Queue Duration | Queue Duration | Agent Duration | Total Duration | Hold Duration | Wrap Up Duration | Handle Duration | ls Abandon | Abandon | ls Callback | ls Transferred | ls Consulted | Demands | Interaction GUID | Interaction Direction | Origin Media Type |
|-------------------|--------------------------|--------------------------|------------|----------------------------|------------|--------------------|-------------|-----------------------|-------------------|-------------------|-------------------|------------------|---------------------|--------------------|---------------|----------|----------------|-------------------|-----------------|--------------------------------|--|--------------------------|----------------------|
| 1480577 | 09/26/2019 9:00:59 AM | 09/26/2019 9:04:28 AM | 2153320378 | 8002362194 | PA | Angela Cox | 171 | 00:00:24 | 00:00:49 | 00:01:55 | 00:03:08 | 00:00:00 | 00:00:00 | 00:01:55 | 0 | 00:00:00 | 0 | 0 | 0 | Benephilly Existing Client | 794823CD-BBF1- 424C-8622- DF3FFC9EF2BD | Incoming | Telephony |
| 1480591 | 09/26/2019 9:04:38 AM | 09/26/2019 9:18:16 AM | 2153320378 | 8002362194 | PA | Clayton Kaledin | 134 | 00:00:26 | 00:00:11 | 00:12:41 | 00:13:18 | 00:00:00 | 00:00:00 | 00:12:41 | 0 | 00:00:00 | 0 | 0 | 0 | Benephilly Existing Client | C657EA1A-4B9B- 49D1-91A8- 8322611968E3 | Incoming | Telephony |
| 1480599 | 09/26/2019 9:10:19 AM | 09/26/2019 9:14:50 AM | 5703191419 | 8005289594 | PA | Luis Iglesias | 198 | 00:00:26 | 00:00:07 | 00:03:37 | 00:04:10 | 00:00:00 | 00:00:21 | 00:03:58 | 0 | 00:00:00 | 0 | 0 | 0 | PABC New Client | 7C272B19-35EB- 4A07-8227- 82AEACDA6A13 | Incoming | Telephony |
| 1480602 | 09/26/2019 9:11:52 AM | 09/26/2019 9:17:24 AM | 2153752447 | 8448484376 | PA | Tasha Doremus | 76 | 00:00:14 | 00:05:18 | 00:00:00 | 00:05:32 | 00:00:00 | 00:00:00 | 00:00:00 | 1 | 00:05:32 | 0 | 0 | 0 | CEO New Client; CEO Spanish | 40B95171-966E- 4DB0-8C05- 029AD71B869B | Incoming | Telephony |

2.4 Business Process Interaction Reports

Report 4.01 - Detailed Business Entity

Parameters:

- Customer Database source database
- Manual Start Date
- Manual End Date
- Period
- Calculated Start Period
- Interaction Type
- Media Type
- Interaction Results
- Disposition Codes
- Demands
- Include Archived Data checked value to include archived data
- Group By DDLB

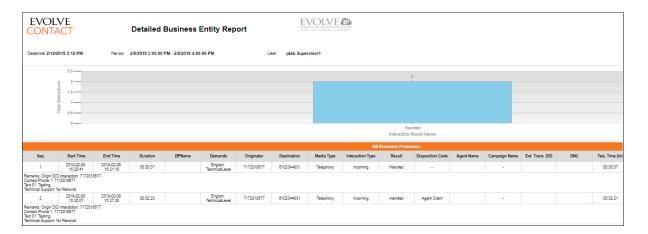
- Time Zone customer's time zone by Default
- Display Language
- Calculated End Period
- Business Process Name multivalue parameter
- Agent Name
- Show Only Interactions with Remarks
- Show Interaction Segments
- Only Interactions Ended in "Do Not Call" – checked value to show only interactions that ended in "Do Not Call"

Enable Pagination

Fields:

- Sequence simple enumeration for interactions in the result set
- Start Time
- End Time
- Duration
- Business Process Name
- Demands
- Originator
- Destination
- Media Type
- Interaction Type
- Result
- Disposition Code
- Agent Name

- Campaign Name
- External Transfer DID external number, if Interaction was ended by transferring to an external number
- DNC Ended in "Do Not Call" request
- Telephony Time Incoming
- Telephony Time Outgoing
- Telephony Time external agent time (telephony time where agent used external terminal, not the built in softphone)
- Telephony Total Usage Time
- Hold Time hold time before an agent handling time



Report 4.02 - Destination Trace

Parameters:

- Customer Database source database
- Manual Start Date
- Manual End Date
- Period

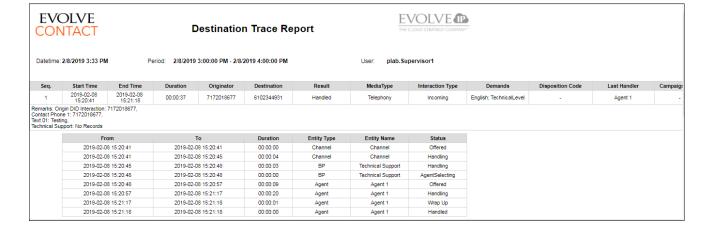
- Calculated Start Period
- Disposition Codes
- Origin/Destination
- Remark or part of remark

- Enable Pagination
- Time Zone
- Display Language
- Calculated End Period
- Demands

- Show Details
- Include Telephony Usage Data
- Include Archived Data checked value to include archived data

- Sequence
- Duration
- Type
- Originator
- Destination
- Interaction Result
- Start Time
- End Time
- Campaign Name
- Disposition Code
- Last Handler

- Ext. Transfer DID
- Audit Number
- DNC
- Remarks
- From
- To
- Duration
- Entity Type
- Entity Name
- Status

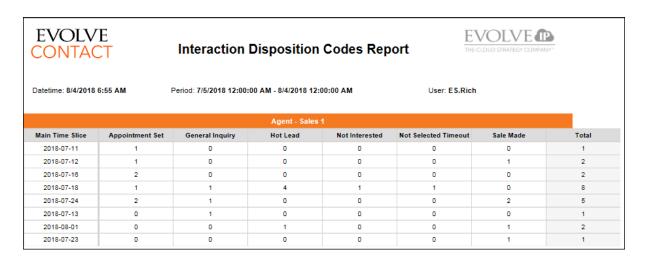


Report 4.03 - Interaction Disposition Codes

Fields:

• Main Time Slice

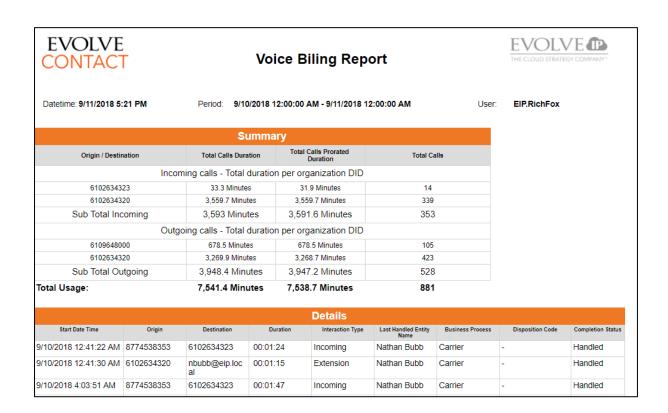
Any UniqueDisposition Code



Report 4.04 - Voice Billing

- Origin/Destination
- Total Calls Duration will include all the call
 duration regardless of
 the filters exact start and
 stop time. It will only
 look for calls handled
 within the selected
 period.

- Total Calls Prorated
 Duration will subtract
 the time that is outside
 the period filter from
 the call duration.
 Provides adjusted
 minutes count for a
 specific period.
- Total Calls



Report 4.05 - Delegated Interactions

Fields:

- Initiator
- Converser
- Entry Time
- Interaction Type
- Business Process
- Last State

- Campaign Name
- Closing Time
- Agent Remark
- Supervisor Remark
- Customer ID

| | VOLV | | | Delegat | ed Interact | oort | THE CLOUD STRATEGY COMPANY* | | | | | | |
|------|----------------|------------|---------------------|--------------------|-------------------|------------------|-----------------------------|---------------------|--|-----------------------|--|--|--|
| Date | time: 7/25/201 | | Period: | | 00 AM - 7/25/2018 | | | User: SU' | /Kharatyan | | | | |
| • | Initiator | Converser | (YYYY-MM-DD) | Interaction Type | Business Process | Last State | Campaign Name | (YYYY-MM-DD) | Agent Remark | Supervisor Remark | | | |
| 1 | Repeat Orders | 4259226873 | 2018-07-18 20:45:00 | Incoming Telephony | Repeat Orders | Request Callback | | 2018-07-19 12:14:00 | Waiting time: 166 sec. before abandoned. No Agents Were Logged In. | call back | | | |
| 2 | Repeat Orders | 8183451889 | 2018-07-18 21:19:00 | Incoming Telephony | Repeat Orders | Request Callback | | 2018-07-19 12:14:00 | Waiting time: 212 sec. before abandoned. No Agents Were Logged In. | call back | | | |
| 3 | Repeat Orders | 8183451889 | 2018-07-18 21:26:00 | Incoming Telephony | Repeat Orders | Request Callback | | 2018-07-19 12:14:00 | Waiting time: 97 sec. before abandoned. No Agents Were Logged In. | call bak | | | |
| ŧ | Marketing | 8183451889 | 2018-07-18 22:00:00 | Incoming Telephony | Marketing | Done | | 2018-07-19 12:12:00 | Waiting time: 55 sec. before abandoned. Agents in state Reads: Lorraine Poole | 55 sec | | | |
| 5 | Marketing | 8183451889 | 2018-07-18 22:01:00 | Incoming Telephony | Marketing | Done | | 2018-07-19 12:12:00 | Waiting time: 66 sec. before abandoned. Agents in state Reads: Lorraine Poole | 66 sec | | | |
| 6 | Repeat Orders | 2294256645 | 2018-07-24 13:01:00 | Incoming Telephony | Repeat Orders | Request Callback | | 2018-07-24 13:53:00 | Waiting time: 27 sec. before abandoned. Agents in state Break: Amesha Daughtry, Brian Cunnington, | call abandoned in que | | | |
| | Repeat Orders | 8143309488 | 2018-07-24 13:29:00 | Incoming Telephony | Repeat Orders | Request Callback | | 2018-07-24 13:55:00 | Waiting time: 82 sec. before abandoned. | call abandoned in que | | | |

Report 4.06 - Incoming Calls by Area Code

- For Destination
- Originator State

- Major Cities
- Total Incoming Cities



Incoming Calls By Area Code



EIP.RichFox

Datetime: 9/11/2018 5:22 PM Period: 9/10/2018 12:00:00 AM - 9/11/2018 12:00:00 AM

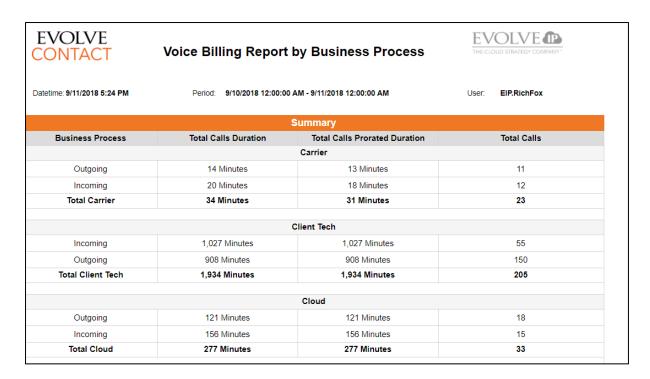
| | For Destination: 6102634320 | |
|------------------|-----------------------------|----------------------|
| Originator State | Major Cities | Total Incoming Calls |
| Alabama | ARAB | 1 |
| Arizona | AGUA FRIA | 2 |
| Arizona | AUSTIN | 1 |
| Arizona | BENSON | 9 |
| Arizona | BLACKWATER | 2 |
| California | AERIAL ACRES | 1 |
| California | AGOURA HILLS | 9 |
| California | AGUA DULCE | 28 |
| California | AL TAHOE | 1 |
| California | ALBERHILL | 1 |
| California | ALHAMBRA | 1 |
| California | ALPINE (SAN DIEGO) | 3 |
| California | BARSTOW | 12 |
| California | BIG BASIN | 1 |
| California | CALIPATRIA | 1 |
| Colorado | AMHERST | 1 |

Report 4.07 - Voice Billing by Business Process

- Business Process
- Total Calls Duration will include all the call
 duration regardless of
 the filters exact start and
 stop time. It will only
 look for calls handled
 within the selected
 period.

- Total Calls Prorated
 Duration will subtract
 the time that is outside
 the period filter from
 the call duration.

 Provides adjusted
 minutes count for a
 specific period.
- Total Calls

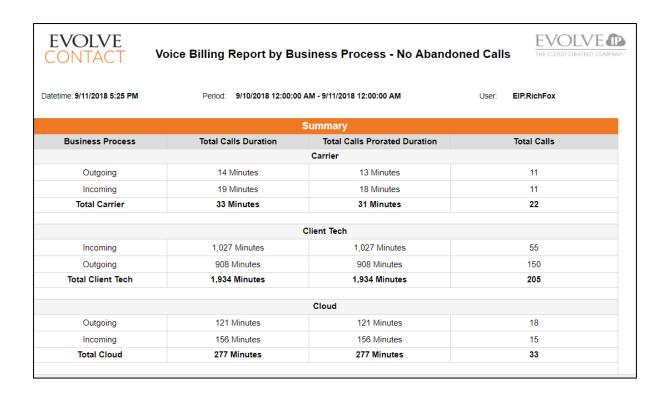


Report 4.08 - Voice Billing by Business Process - No Abandoned

- Business Process
- Total Calls Duration will include all the call
 duration regardless of
 the filters exact start and
 stop time. It will only
 look for calls handled
 within the selected
 period.

- Total Calls Prorated
 Duration will subtract
 the time that is outside
 the period filter from
 the call duration.

 Provides adjusted
 minutes count for a
 specific period.
- Total Calls



Report 4.09 - Voice Billing - Summary Only

- Business Process
- Total Calls Duration will include all the call
 duration regardless of
 the filters exact start and
 stop time. It will only
 look for calls handled
 within the selected
 period.

- Total Calls Prorated
 Duration will subtract
 the time that is outside
 the period filter from
 the call duration.
 Provides adjusted
 minutes count for a
 specific period.
- Total Calls



Voice Billing Report - Summary



Datetime: 9/11/2018 5:26 PM

Period: 9/10/2018 12:00:00 AM - 9/11/2018 12:00:00 AM

User: EIP.RichFox

| | Summary | / | |
|----------------------|--------------------------|----------------------------------|-------------|
| Origin / Destination | Total Calls Duration | Total Calls Prorated Duration | Total Calls |
| Incoming | g calls - Total duration | oer organization DID | |
| 6102634320 | 3,560 Minutes | 3,560 Minutes | 339 |
| 6102634323 | 34 Minutes | 32 Minutes | 14 |
| Sub Total Incoming | 3,593 Minutes | 3,592 Minutes | 353 |
| Outgoing | g calls - Total duration | oer organization DID | |
| 6102634320 | 3,270 Minutes | 3,269 Minutes | 423 |
| 6109648000 | 679 Minutes | 679 Minutes | 105 |
| Sub Total Outgoing | 3,949 Minutes | 3,948 Minutes | 528 |
| Total Usage: | 7,542 Minutes | 7,539 Minutes | 881 |

Report 4.10 - Inbound Interactions Distribution

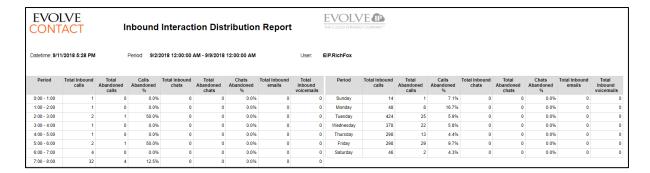
Parameters:

- Customer Database source database
- Manual Start Date
- Manual End Date
- Period
- Calculated Start Period
- Business Process multi-value parameter
- Period Buckets Displayed defines how to show groups (horizontally/vertically)

- Demands
- Time Zone customer's time zone by Default
- Display Language
- Calculated End Period
- Period Buckets period group value (hour of day/day of week/weekly/monthly/yearly)
- Include Archived Data checked value to include archived data

- Period
- Total Inbound Calls count of inbound calls
- Total Abandoned Calls count of abandoned calls
- Calls Abandoned % percentage of abandoned calls

- Total Inbound Chats count of inbound chats
- Chats Abandoned % percentage of abandoned chats
- Total Inbound Emails count of inbound emails
- Total Inbound Voicemails count of inbound voicemails



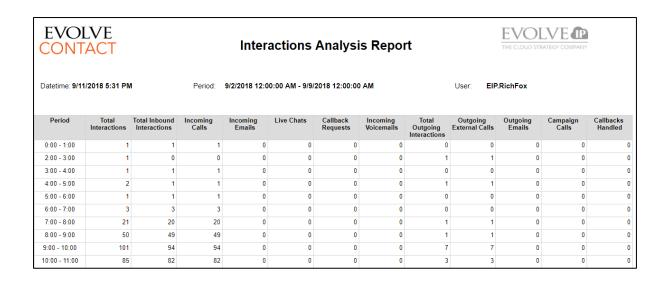
Report 4.11 - Interactions Analysis

Parameters:

- Customer Database source database
- Manual Start Date
- Manual End Date
- Period
- Calculated Start Period
- Business Process multi-value parameter
- Period Buckets Displayed defines how to show groups (horizontally/vertically)

- Period
- Total Interactions count of all interactions
- Total Inbound Interactions count of inbound interactions
- Incoming Calls count of incoming calls
- Incoming Emails count of incoming emails
- Callback Requests count of callbacks requested
- Incoming voicemails count of incoming voicemails

- Demands
- Time Zone customer's time zone by Default
- Display Language
- Calculated End Period
- Period Buckets period group value (hour of day/day of week/weekly/monthly/yearly)
- Agents multi-value parameter
- Total Outgoing Interactions count of outgoing interactions
- Outgoing External Calls count of external calls
- Outgoing Emails count of outgoing emails
- Campaign Calls count of campaign calls (interaction type = Campaign Telephony)
- Callbacks Handled count of handled callbacks



Report 4.13 - Disposition Codes Distribution

Fields:

- Period
- Total Handled Interactions
- Total Abandoned Interactions

- % Abandoned Interactions
- No Code

| EVOLVE CONTACT Disposition Codes Distribution | | | | | | | | | | | |
|---|-------------------------------|------------------------------------|----------------------|-------------------------|------------------|-------------------------|--------------------------------|-------------------------|---------------|-------------------------------|----------------------|
| Datetime: 9/1 | 1/2018 5:33 PM | Р | eriod: 9/2/20 | 18 12:00:00 A | IM - 9/9/2018 1 | 12:00:00 AM | | User: E | S.Rich | | |
| Period | Total Handled Interactions | Total Abandoned Interactions | - No Code - | Account Balance | Appointment | Appointment Set | Cross-sell Opportunity | General Inquiry | Hot Lead | Transfer to Physician | Wrong Number |
| Tuesday | 7 | 3 | 6 | | | | | 1 | | | |
| Wednesday | 3 | 0 | 1 | 1 | | 1 | | | | | |
| Thursday | 13 | 2 | 7 | 1 | 1 | 1 | | 1 | | 1 | 1 |
| Friday | 8 | 0 | 2 | | | 2 | 1 | 2 | 1 | | |
| Period | Total Handled Interactions | % Abandoned Interactions | % - No Code - | % Account Balance | % Appointment | % Appointment Set | % Cross-sell Opportunity | % General Inquiry | % Hot Lead | % Transfer to Physician | % Wrong Number |
| Tuesday | 7 | 42.86% | 85.71% | 0.00% | 0.00% | 0.00% | 0.00% | 14.29% | 0.00% | 0.00% | 0.00% |
| Wednesday | 3 | 0.00% | 33.33% | 33.33% | 0.00% | 33.33% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| Thursday | 13 | 15.38% | 53.85% | 7.69% | 7.69% | 7.69% | 0.00% | 7.69% | 0.00% | 7.69% | 7.69% |
| Friday | 8 | 0.00% | 25.00% | 0.00% | 0.00% | 25.00% | 12.50% | 25.00% | 12.50% | 0.00% | 0.00% |

Report 4.14 – Demand Interval Distribution

Parameters:

• Customer Database – source database

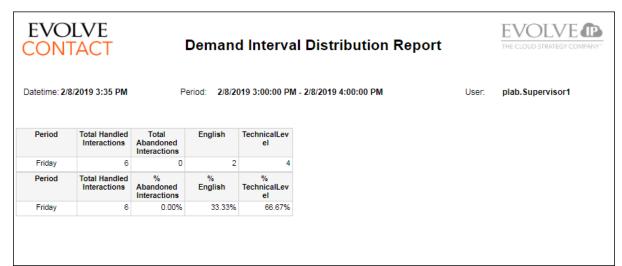
Manual Start Date

- Manual End Date
- Period
- Calculated Start Period
- Business Processes multi-value parameter
- Demands
- Campaigns
- Period Buckets period group value (hour of day/day of week/weekly/monthly/yearly)
- Count By
- Include Archived Data

- Time Zone customer's time zone by Default
- Display Language
- Calculated End Period
- Agents multi-value parameter
- Interaction Type
- Media Type
- Period Buckets Displayed defines how to show groups (horizontally/vertically)
- Subtotal By

- Period
- Total Handled Interactions
- Total Abandoned Interactions

- % Abandoned Interactions
- Demand



2.5 Business Process Performance Reports

Report 5.01 - Business Process Agent Performance

- Main Time Slice
- Business Process
 Name
- Login Agents (Max/Min)
- Backoffice Agents (Max/Min)
- Busy Agents (Max/Min)
- On Break Agents (Max/Min)
- Available Agents (Max/Min)

- Consult and Conference Agents (Max/Min)
- Internal Agents (Max/Min)
- Private Agents (Max/Min)
- No Answer Agents (Max/Min)
- Outgoing Agents (Max/Min)
- Unavailable Agents (Max/Min)

| EVOI CONT. | | Business Process Agent Performance Report | | | | | | | | | | | | | | | THE CLOUD STRATEGY COMPANY | | | | | | |
|--|-------------------------|---|-----|----------------------|-------|-------------|--------|--------------------|--------|---------------------|-------|-------------------------------------|-----|--------------------|-----|-------------------|----------------------------|---------------------|-------|--------------------|-----|-----------------------|-----|
| Datetime: 9/11 | /2018 5:36 PM | | Per | iod: | 9/2/2 | 018 1 | 2:00:0 | 00 AM | - 9/9/ | 2018 | 12:00 | :00 AN | И | | | U | ser: | EIP | .Rich | Fox | | | |
| | | Login Agents | | Backoffice Agents | | Busy Agents | | On Break Agents | | Available Agents | | Consult and Conference Agents | | Internal Agents | | Private Agents | | No Answer Agents | | Outgoing Agents | | Unavailable Agents | |
| Main Time Slice | Business Process Name | Max | Min | Max | Min | Max | Min | Max | Min | Max | Min | Max | Min | Max | Min | Max | Min | Max | Min | Max | Min | Max | Min |
| 2018-09-02 | UCaaS | 2 | 1 | 1 | 0 | 1 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 2 | 0 |
| | UCaaS | 9 | - 1 | 2 | 0 | 4 | 0 | 5 | 0 | 9 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | - 1 | 0 | 5 | 0 |
| 2018-09-03 | UCaao | | | | | | | | - | 7 | 0 | 4 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 3 | 0 | 12 | 0 |
| 2018-09-03 2018-09-04 | UCaaS | 13 | 0 | 3 | 0 | 10 | 0 | 8 | 0 | - | · | | | | | | | | | | | | |
| | | | 0 | 3 | 0 | 10 | 0 | 9 | 0 | 8 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 2 | 0 | 11 | 0 |
| 2018-09-04 | UCaaS | 13 | | | | | | | | | | 1 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 11 | 0 |
| 2018-09-04 2018-09-05 | UCaaS UCaaS | 13 15 | 2 | 4 | 0 | 9 | 0 | 9 | 0 | 8 | 0 | 1 0 | - | | - | 1 1 1 | - | 1 1 2 | - | 1 2 | - | | - |
| 2018-09-04 2018-09-05 2018-09-06 | UCaaS UCaaS UCaaS | 13 15 13 | 2 | 4 | 0 | 9 | 0 | 9 | 0 | 8 | 0 | 1 0 1 | 0 | 0 | 0 | | 0 | 1 2 1 | 0 | 1 | 0 | 10 | 0 |

Report 5.02 - Business Process Interaction Performance

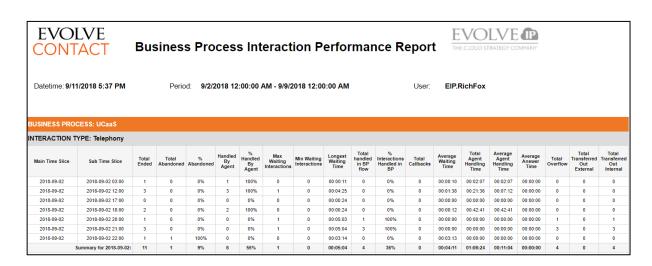
Parameters:

- Customer Database source database
- Time Zone customer's time zone by Default
- Manual Start Date
- Manual End Date
- Period
- Display Language
- Calculated Start Period
- Calculated End Period

- Business Process multi-value parameter
- Interaction Type(s) multi-value parameter
- Main Table Accumulated By group field for the main section
- Sub-table Accumulated By group field for the subsection
- Include Archived Data checked value to include archived data
- Enable Pagination

- Business Process
- Interaction Type
- Main Time Slice date
- Sub Time Slice Time
- Total Ended total number of interactions arrived at the BP
- Total Abandoned total number of interactions abandoned by customers
- % Abandoned percent of abandoned interactions from the total ended
- Handled by agent total number of interactions that were accepted/answered and handled by BP agents
- % Handled by Agent percent of the handled interactions from the total ended
- Max Waiting Interactions max number of simultaneous interactions that were waiting in queue for an available agent
- Min Waiting Interactions –
 minimum number of
 simultaneous interactions that
 were waiting in queue for an
 available agent
- Longest Waiting Time longest waiting time of interaction in agents' queue until it was answered by the agent or abandoned by the customer
- Total Handled in the BP total number of interactions that were handled in the BP flow prior to arrival to the BP agents

- (transferred out voicemail, callback requests, disconnected by customers prior to arrival to agents queue, etc)
- % Interactions Handled in BP percent of interactions handled in BP flow from the total ended
- Total Callbacks total number of callback interactions arrived at the BP
- Average Waiting Time average customer waiting time in queue for an available agent a
- Total Agent Handling Time total duration of all customers' interactions with BP agents
- Average Agent Handling Time average duration of customer interaction with BP agent
- Average Answer Time average time of customer waiting time in queue until it was answered by an agent
- Total Overflow total number of waiting interactions that reached longest waiting time threshold
- Total Transferred Out External –
 total number of interactions that
 were transferred out by the BP
 flow or by BP agents to some
 external number (transfer to
 voicemail or branch office)
- Total Transferred Out Internal total number of interactions that were transferred out by BP flow or by BP agents to some internal contact center entity (transfer to another BP, agent, callback generation etc)



Report 5.03 - Business Process Callback Performance

Parameters:

- Customer Database source database
- **Time Zone** customer's time zone by Default
- Manual Start Date
- Manual End Date
- Period
- Display Language
- Calculated Start Period
- Calculated End Period

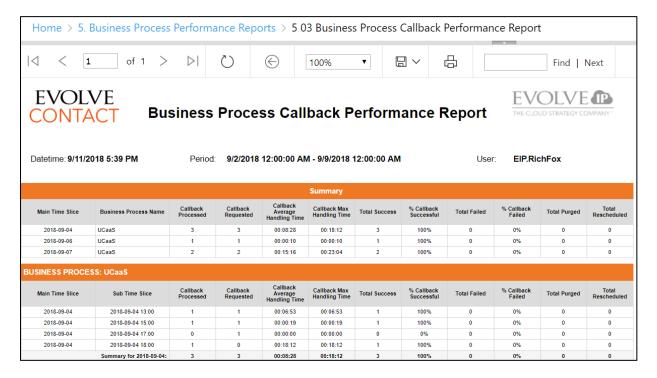
- Main Table Accumulated By group field for the main section
- Business Process multi-value parameter
- Sub Table
 Accumulated By –
 group field for the subsection
- Include Archived Data

 checked value to
 include archived data
- Enable Pagination

- Main Time Slice Date
- Sub Time Slice Time
- Business Process Name
- Callback Processed count of processed callbacks
- Callback Requested count of requested callbacks
- Callback Average Handling Time
 average duration of callbacks

- Callback Max Handling Time max duration of callbacks
- Total Success total number of successful callbacks
- % Callback Successful percent of successful callbacks
- Total Failed total number failed callbacks

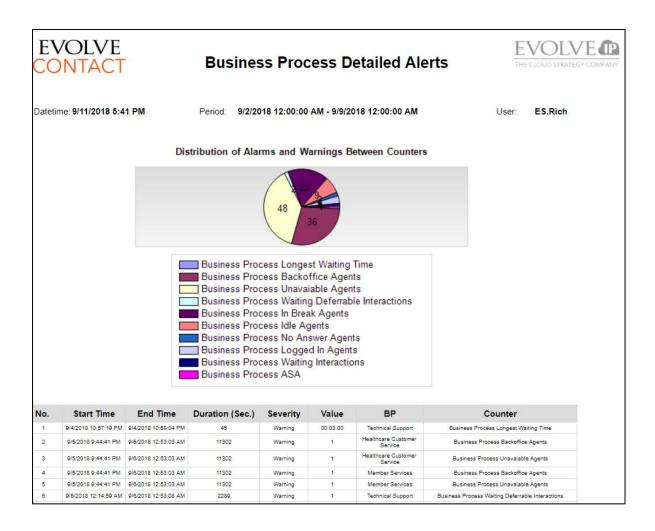
- % Callback Failed percent of failed callback
- Total Purged total number of callbacks that were purged (deleted)
- Total Rescheduled total number of callbacks that were scheduled



Report 5.04 - Business Process Detailed Alerts

- Start Time
- End Time
- Duration (Sec.)
- Severity

- Value
- BP
- Counter



Report 5.05 – Queue Interval Summary Report

- Time Slice
- Sub Time Slice
- Calls Queued calls that entered the queue
- Calls Answered calls that entered the queue and were subsequently answered by an agent
- Calls Abandoned 0 X sec - the # of queued calls that abandoned during the Abandoned Time Threshold

- Calls Abandoned > X sec - the # of queued calls that abandoned after waiting > Abandoned Time Threshold
- % Total Abandoned
 Calls # queued calls
 that eventually
 abandoned divided by
 the # queued calls
- % Abandoned > X sec
 the % of queued calls
 that abandoned during

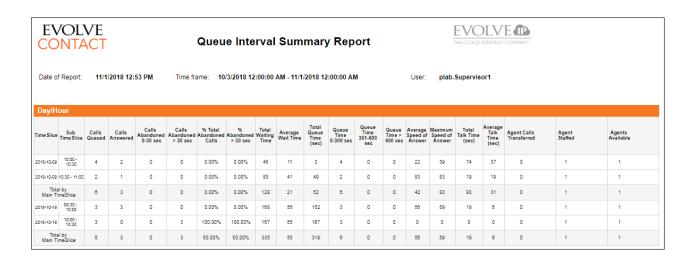
- the Abandoned Time Threshold
- Total Waiting Time for all queued calls,
 this is the cumulative
 queue time plus
 offered time.
- Average Wait Time the Total Wait Time divided by the # of calls included in that calculation
- Total Queue Time (sec)

 for all queued calls,
 this is the sum of time

 spent in the queue
 (excluding ring time /
 offer time)
- Queue Time 0 X sec

 the # of queued calls
 where queue time plus
 ring & offer time is <
 < Queue Time Range
 Threshold 1
- Queue Time X Y sec the # of queued calls
 where queue time plus
 ring & offer time is
 between Queue Time
 Range Threshold 1 and
 Queue Time Range
 Threshold 2
- Queue Time > Y sec the # of queued calls
 where queue time plus
 ring & offer time is >
 Queue Time Range
 Threshold 2
- Average Speed of Answer - for all queued calls that were answered (and NOT placed on hold by an

- agent within the first 60 seconds of the call) this is the sum of their queue time plus ring & offer time
- Maximum Speed of Answer - for all queued calls, this is the longest amount of time an interaction waited in the queue
- Total Talk Time (sec) for all queued calls
 that were answered,
 this is the sum of talk
 time and hold time
- Average Talk Time
 (sec) for all queued
 calls that were
 answered, this is the
 (sum of talk time and
 hold time) divided by
 the # of queued calls
 that were answered
- Agent Calls
 Transferred The
 number of interactions
 that were answered
 and then transferred
 (internal or external) by
 the agent to any other
 destination.
- Agent Staffed the #
 of agents that were not
 in an Offline state
 during the time period
- Agents Available the # of agents that had at least 1 second of Ready time during the time period



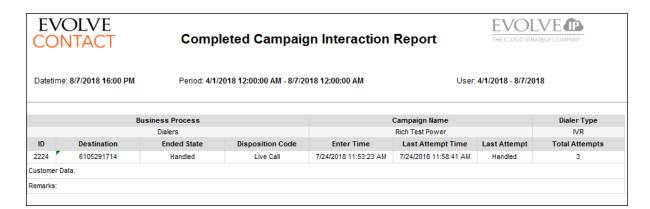
2.6 Campaign Performance Reports

Report 6.01 - Completed Campaign Interaction

Fields:

- ID
- Destination
- Ended State
- Disposition Code
- Enter Time

- Last Attempt Time Last Attempt
- Total Attempts
- Customer Data
- Remarks



Report 6.02 - Campaign Time Frame Specific Statistics

Fields:

Main Time Slice

Dialer Type

Campaign Name

- Assigned Business Process
- Total Ended
- Total Succeeded In Time
- % Total Succeeded In Time
- Total Failed In Time From
- % Total Failed In Time Frame

- % Failed Max Attempt
- % Total Ended in Wrong Destination
- Total Purged
- Total Handling Time
- Max Handling Time in Time
- Average Interaction
 Time in Time

| EVOL CONTA | | Campaign ' | Time Frame | Spe | cific | Stati | stics | Rep | ort | $\frac{E}{\text{THE}}$ | CLOUD ST | LVE RATEGY CO | MPANY~ | |
|------------------|---|---------------------------|------------------------------|----------------|-----------------------------------|-------------------------------------|-------------------------------------|---------------------------------------|----------------------------|---|-----------------|---------------------------|------------------------------------|--|
| Datetime: 8/7/20 | 018 16:02 PM | Period: 4/1/2 | 018 12:00:00 AM - 8 | 7/2018 1 | 2:00:00 A | M | | | User | : EIP.Ric | hCanno | on | | |
| Main Time Slice | Campaign Name | Dialer Type | Assigned Business Process | Total Ended | Total Succeed ed In Time | % Total Succeed ed In Time | Total Failed In Time Frame | % Total Failed In Time Frame | % Failed Max Attempt | % Total Ended In Vrong Destinati | Total Purged | Total Handling Time | Max Handling Time In Time | Average Interacti on Time In Time |
| 2018-07-24 | Rich Test Power | IVB | Dialers | 1 | 1 | 100% | 0 | 0% | 0% | 0% | 0 | 00:00:23 | 00:00:23 | 00:00:23 |
| | Rich Test Predictive | Predictive | Dialers | 1 | 1 | 100% | 0 | 0% | 0% | 0% | 1 | 00:00:25 | 00:00:25 | 00:00:25 |
| | | | | | 4 | 100% | 0 | 0% | 0% | 0% | 0 | 00:01:26 | 00:00:51 | 00:00:22 |
| | Rich Test Preview | Progressive | Dialers | 4 | • | 100% | U | 0% | 074 | ٠,٠ | ٥ | 00.01.20 | 00:00:01 | 00.00.22 |
| 2018-07-25 | Rich Test Preview Rich Test Predictive | Progressive Predictive | Dialers | 6 | 6 | 100% | 0 | 0% | 0% | 0% | 1 | 00:03:38 | 00:01:05 | 00:00:36 |

Report 6.03 - Campaign Inspection

- Main Time Slice
- Campaign Name
- Dialer Type
- Assigned Business Process
- Dialing Attempts
- Total Ended
- Total Failed In Time Frame
- % Total Failed In Time Frame

- Failed Max Attempts
 Reached
- % Failed Max Attempts Reached
- Total Ended In Wrong Destination
- % Total Ended In Wrong Destination
- Total Succeeded In Time Frame
- % Total Succeeded In Time Frame

- Successfully Handled By Agent
- Successfully Handled By BP
- Total No Answer
- Total Ended In Busy Tone
- Total Ended In Fax Tone

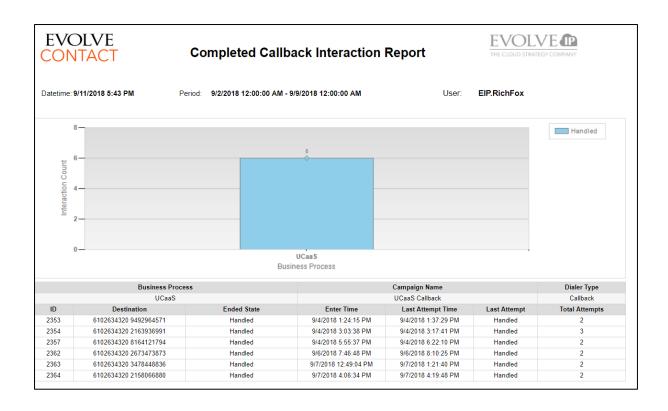
- Total Ended in Answering Machine
- Total Ended In Callback Request
- Total Ended in Unknown Error
- Total Purged

| EVO CON | | | C | amp | aig | jn lr | nsp | ect | ion | Re | por | t | | | | E | E CLOU | OL' d strati | VE EGY COP | MPANY" | | |
|---|----------------------|-------------|---------|-----|-----|-------|--|---|---------------------------------|------|-----|---|-----------------------------------|--------------------------------|--|----|---------------------------------------|----------------------------------|---------------|--|--|---------------------|
| Datetime: 8/7/2018 16:01 PM Period: 4/1/2018 12:00:00 AM - 8/7/2018 12:00:00 AM User: EIP.RichCannon | | | | | | | | | | | | | | | | | | | | | | |
| Assigned Dialin T Main Time Slice Campaign Name Dialer Type Business 9 En Atte Process Atte mpts | | | | | | | % Total Faile d In Time Fram e | Faile d Maz Atte mpts Reac hed | % Failed Max Attem pts Reac hed | d In | | Total Succe eded In Time Fram e | % Total Succ eeded In Time Fram e | essfu Ilg Handl ed By | Succe ssfull y Handl ed By BP | No | Total Ende d in Busy Tone | Total Ended In Faz Tone | Ende d In | Total Ende d In Callb ack Requ est | Total Ended In Unkn own Error | Total Purge d |
| 2018-07-24 | Rich Test Power | IVR | Dialers | 1 | 1 | 0 | 0% | 0 | 0% | 0 | 0% | 1 | 100% | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Rich Test Predictive | Predictive | Dialers | 1 | 1 | 0 | 0% | 0 | 0% | 0 | 0% | 1 | 100% | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| | Rich Test Preview | Progressive | Dialers | 4 | 4 | 0 | 0% | 0 | 0% | 0 | 0% | 4 | 100% | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Report 6.04 - Completed Callback Interaction

- Business Process
- Campaign Name
- Dialer Type
- Destination
- Ended State

- Enter Time
- Last Attempt Time
- Last Attempt
- Total Attempts



2.7 Customer Contact Center Reports

Report 7.01 - Customer Experience

Parameters:

- Customer Database source database
- **Time Zone** customer's time zone by Default
- Manual Start Date
- Manual End Date
- Period
- Display Language
- Calculated Start Period
- Calculated End Period

- Business Process multi-value parameter
- Media Channel
- Report Type Choices are Cumulative, Hour Interval, or Quarter of an Hour Interval
- Summary Section Choices are None, Month to Date, and Year to Date
- Enable Pagination

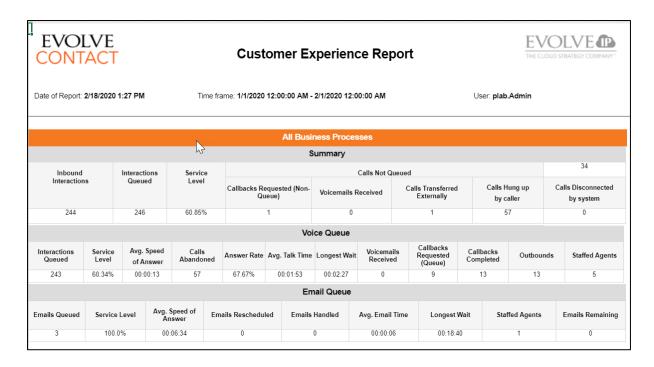
Fields:

 Inbound Interactions - The number of inbound customer interactions that entered this BP Interactions Queued - The number of interactions that entered the queue excluding any non-live calls (Callbacks or

- Preview Dialer calls) or any rescheduled (Callback) emails.
- Service Level The overall weighted % of inbound interactions that entered this BP, queued (across any channel), and achieved the intended service goal (** excludes any calls or chats that meet the Short Abandon threshold **)
- Callbacks Requested
 (NonQueue) – All other
 callback requests that are not
 Callback Requests in queue, can
 include but not limited to Agent
 created, web callback, Channel
 flow, etc
- Voicemails Received For any interactions that entered the queue, the number of callers that left a voicemail instead of speaking with an agent
- Calls Transferred Externally The number of interactions transferred outside ECS for handling (to a 3rd party phone number)
- Calls Hung Up By Caller The number of callers that hung up before reaching any final destination
- Calls Disconnected By System The number of calls that were
 terminated by an activity in the
 call flow
- Average Speed of Answer For answered interactions, the average amount of time the interaction waited before an agent answered that includes queue time and ring time
- Calls Abandoned For any calls that entered the queue, the

- number of inbound customer calls where the caller hung up before reaching any other final destination
- Answer Rate The percentage of inbound interactions that entered the queue and were answered by an agent (** excludes any calls or chats that meet the Short Abandon threshold **)
- Average Talk Time The average amount of time that callers are on the phone actively speaking with an agent
- Callbacks Requested (Queue) A callback created in a BP flow after the caller was in queue and selected not to continue waiting and opt for a callback
- Max Delay For any interactions that entered the queue, the maximum amount of time that an interaction waited prior to reaching their final destination (answered, abandoned, or overflowed)
- Outbounds The number of outbound calls placed outside of the organization by agents on behalf of this BP (Outgoing External Interactions)
- Staffed Agents The number of agents that answered at least 1 queued interaction during the report time period
- Emails Rescheduled For any emails that entered the queue, the number of emails that were manually scheduled by an agent to be answered at a later time
- Emails Handled The number of emails handled by an agent.

- This includes both queued emails and those rescheduled by an agent
- Emails Remaining The number of emails that remained in the queue at the end of the customer's day.
- Average Agent Response (Chat)
 - The average amount of time customers waited after they submitted a message in the chat window until the agent responded.



Report 7.02 - Customer Experience Trends

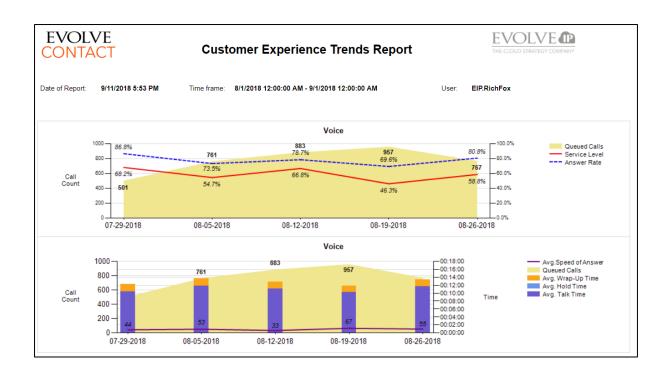
Parameters:

- Customer Database source database
- Time Zone customer's time zone by Default
- Manual Start Date
- Manual End Date
- Period
- Display Language

- Calculated Start Period
- Calculated End Period
- Business Process multi-value parameter
- Media Type
- Period Delimiter choices are hour, day, week, or month. This determines the level of granularity of the x-axis.

- Queued Calls The number of calls that entered the queue excluding any non-live call (a caller didn't initiate that interaction) such as Callbacks or preview dialer calls.
- Service Level The percentage of inbound customer calls that entered the queue and were answered by an agent within the specified goal (seconds).
- Answer Rate The percentage of inbound customer calls that entered the queue and were answered by an agent
- Average Wrap-Up Time For answered calls, the average amount of time that agents spent in Wrap Up
- Average Hold Time For answered calls, the average amount of time that agents spent with callers on Hold
- Average Talk Time For answered calls, the average

- amount of time that agents were actively speaking with callers
- Average Speed of Answer For answered calls, the average amount of time a caller waited before an agent answered that includes queue time and ring time
- Queued Emails The number of emails that entered the queue excluding any "rescheduled" (or Callback) emails
- Backlog The number of emails that remained in the queue at the end of the customer's day
- Average Email Time The average amount of time an agent spends on an email response
- Queued Chats The number of web chats that entered the queue
- Average Chat Time The average amount of time an agent spends on an email response



Report 7.03 - Contact Center Performance

Parameters:

- Customer Database source database
- **Time Zone** customer's time zone by Default
- Manual Start Date
- Manual End Date
- Period Choices are Custom, Last Hour, Today, Yesterday, Last Week, This Month, Last month, Last Year, Last 7, 14, 21 or 30 Days
- Display Language
- Calculated Start Period
- Calculated End Period

- Business Process multi-value parameter
- Media Channel multi-value parameter
- **SL Goal %** the target Service Level goal for each interval.
- Report Type Choices are Cumulative, Hour Interval, or Quarter of an Hour Interval
- Summary Section Choices are None or Month to Date
- Enable Pagination
- **Demands** multi-value parameter
- Show Empty Rows

Fields:

- Date
- Interval

 Calls Queued - The number of calls that entered the queue excluding any non-live call (a

- caller didn't initiate that interaction) such as Callbacks or Preview Campaign calls.
- Calls Answered The number of queued calls that were answered by agent.
- Answer Rate The percentage
 of inbound customer calls that
 entered the queue and were
 answered by an agent. **
 excludes any calls or chats that
 meet the Short Abandon
 threshold **
- Calls Abandoned For any calls that entered the queue, the number of inbound customer calls where the caller hung up before reaching any other final destination.
- Abandonment Rate (%) The number of abandons / number of queued interaction of that type (Chat and Telephony).
- Average Abandon Time For abandoned calls, the average amount of time a caller waited before hanging up.
- Calls Overflowed For any calls that entered the queue, the number of inbound customer calls where the call reached a final destination other than the following: answered by an agent, abandoned by the customer, or became a callback request.
- Voicemails Received For any calls that entered the queue, the number of callers that left a voicemail instead of speaking with an agent.
- Calls Answered Within Service
 Level The number of inbound

- customer calls that entered the queue and were answered by an agent within the specified goal (seconds).
- Service Level The percentage of inbound interactions that entered the queue and were answered by an agent within the specified goal (seconds). ** excludes any calls or chats that meet the Short Abandon threshold **
- % of Intervals Meeting Service
 Level The percentage of the
 period intervals that achieved SL
 Goal parameter value.
- Average Speed of Answer For answered calls, the average amount of time a caller waited before an agent answered that includes queue time and ring time.
- Average Talk Time For answered calls, the average amount of time that agents were actively speaking with callers.
- Average Hold Time the average amount of time a caller was placed on hold by an agent
- Average Wrap-Up Time For answered calls, the average amount of time that agents spent in Wrap Up
- Average Handle Time (AHT) –
 The sum of Talk + Hold + Wrap
 Up / The count of queued calls
 that were answered.
- Talk Time % Total Talk time for all agents during this interval divided by total handling time (Talk + Hold + Wrap Up) for all agents in that time interval.

- Hold % Total Hold time for all agents during this interval divided by total handling time (Talk + Hold + Wrap Up) for all agents in that time interval.
- Wrap Up % Total Wrap Up time for all agents during this interval divided by total handling time (Talk + Hold + Wrap Up) for all agents in that time interval.
- Callbacks Requested (Queue) –
 A callback created in a BP flow after the caller was in queue and selected not to continue waiting and opt for a callback
- Callbacks Requested (Non-Queue) All other callback requests that are not Callback Requests in queue, can include but not limited to Agent created, web callback, Channel flow, etc
- Callbacks Completed the number of Callbacks completed.
- Calls/Emails/Chats Missed the number of interactions that were delivered to a Ready agent and not answered.
- Calls/Emails/Chats Transferred by Agent - The number of interactions that were answered and then transferred (internal or external) by the agent to any other destination.
- Calls Transferred by Agent % The number of Calls Transferred by agents divided by the number of Calls Answered available for Emails and Chats transferred

- Longest Wait For any calls that entered the queue, the maximum amount of time that a caller waited prior to reaching their final destination (answered, abandoned, or overflowed).
- Agent Outbound External Calls The number of outbound calls placed outside of the organization by agents on behalf of this BP (Outgoing External Interactions)
- Staffed Agents The number of agents that answered at least 1 queued interaction during the report time period.
- Emails Queued The number of emails that entered the queue during the specified time period. This excludes any "rescheduled"emails.
- Emails Answered The number of emails that answered by an agent.
- Emails Overflowed For any emails that entered the queue, the number of inbound customer emails where the email reached a final destination other than the following: answered by an agent.
- Emails Rescheduled For any emails that entered the queue, the number of emails that were manually scheduled by an agent to be answered at a later time.
- **Backlog** The number of emails that remained in the queue at the end of the customer's day.
- Average Email / Chat Time The average amount of time an agent spends on an email response

- Chats Overflowed For any chats that entered the queue, the number of inbound customer chats where the chat reached a final destination other than the following: answered by an agent or abandoned by the customer.
- Average Agent Response (Chat)
 The average amount of time customers waited after they submitted a message in the chat window until the agent responded.

| | | | c | ontac | t Cer | iter i | Perfo | rmar | ice R | epor | t | | | | | | | LVE | | | | | | |
|--------------------|-----------------------------|----------------------------|---------------------|------------------------|---|------------------|--|-------------------------------|-------------------|------------------|----------------------|------------------------------------|-----------|--------|--------------|-----------------------------------|---|------------------------|-----|-----------------------------------|--|-----------------|---------------------------------|-------------------|
| | | Time fra | me: 12/12/2 | 2019 12:00: | 00 AM - 12 | /13/2019 | 12:00:00 | AM | | | | | | | User: | plab.Admii | n | | | | | | | |
| | | | | | | | | | | Custom | er Servic | e e | | | | | | | | | | | | |
| | | | | | | | | | | Voice | Queue | | | | | | | | | | | | | |
| Calls Abandoned | Abandon ment Rate (%) | Average Abandon Time | Calls Overflowed | Voicemails Received | Calls Answered within Service Level | Service Level | % of Intervals Meeting Service Level | Avg. Speed of Answer | Avg. Talk Time | Avg Hold Time | Avg. Wrap Up Time | Average Handle Time (AHT) | Talk Time | Hold % | Wrap Up % | Callbacks Requested (Queue) | Callbacks Requested (Non- Queue) | Callbacks Completed | | Calls Transferre d by Agent | Calls Transferre d by Agent % | Longest Wait | Agent Out. External Calls | Staffed Agents |
| 0 | 0.0% | 00:00:00 | 0 | 0 | 1 | 100.0% | 100.0% | 00:00:04 | 00:00:42 | 00:00:24 | 00:00:41 | 00:01:47 | 39.25% | 22.43% | 38.32% | 0 | 0 | 0 | 0 | 0 | 0.0% | 00:00:04 | 0 | 1 |
| 0 | 0.0% | 00:00:00 | 0 | 0 | 0 | 100.0% | 0.0% | | | | | 00:00:00 | 0.0% | 0.0% | 0.0% | 0 | 0 | 0 | 0 | 0 | 0.0% | | 1 | - 1 |
| 0 | 0.0% | 00:00:00 | 0 | 0 | 1 | 100.0% | 0.0% | 00:00:03 | 00:00:38 | 00:00:24 | 00:02:00 | 00:03:02 | 20.88% | 13.19% | 65.93% | 0 | 0 | 0 | 0 | 0 | 0.0% | 00:00:03 | 1 | - 1 |
| 0 | 0.0% | 00:00:00 | 0 | 0 | 1 | 100.0% | 100.0% | 00:00:03 | 00:00:18 | 00:00:12 | 00:00:12 | 00:00:42 | 42.86% | 28.57% | 28.57% | 0 | 0 | 0 | 0 | 0 | 0.0% | 00:00:03 | 0 | 1 |
| 0 | 0.0% | 00:00:00 | 0 | 0 | 0 | 0.0% | 0.0% | | | | | 00:00:00 | 0.0% | 0.0% | 0.0% | 0 | 1 | 1 | 0 | 0 | 0.0% | 00:00:00 | 0 | 1 |
| 0 | 0.0% | 00:00:00 | 1 | 0 | 0 | 0.0% | 0.0% | | | | | 00:00:00 | 0.0% | 0.0% | 0.0% | 1 | 0 | 2 | - 1 | 0 | 0.0% | 00:00:33 | 0 | 1 |
| 0 | 0.0% | 00:00:00 | | 0 | | 60.0% | 40.0% | 00:00:03 | 00:00:32 | 00:00:20 | 00:00:57 | 00:01:50 | 29.61% | 18.13% | 52,27% | | | 3 | - 1 | 0 | 0.0% | 00:00:33 | 2 | - |

2.8 Calls Reports

Report 8.01 – Calls Performance by Business Process and Destinations

Parameters:

- Customer Database source database
- Time Zone customer's time zone by Default
- Manual Start Date and Time
- Manual End Date and Time
- Period
- Display Language

• Call Type

parameter

• Group By Destination

Calculated Start Period

Business Process - multi-value

Calculated End Period

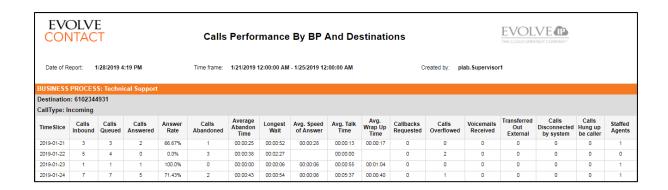
- Filter Destination
- Time Slice

- Calls Inbound Total inbound calls that entered the BP
- Calls Queued The number of calls that entered the queue excluding any non-live call (a caller didn't initiate that

- interaction) such as Callbacks or preview dialer calls.
- Calls Answered The number of queued calls that were answered by agent

- Answer Rate The percentage of inbound customer calls that entered the queue and were answered by an agent
- Calls Abandoned For any calls that entered the queue, the number of inbound customer calls where the caller hung up before reaching any other final destination
- Average Abandon Time For abandoned calls, the average amount of time a caller waited before hanging up
- Longest Wait For any calls that entered the queue, the maximum amount of time that a caller waited prior to reaching their final destination (answered, abandoned, or overflowed)
- Max Queued Max queued calls for this time slice
- Average. Speed of Answer For answered calls, the average amount of time a caller waited before an agent answered that
- Average Talk Time For answered calls, the average amount of time that agents were actively speaking with callers
- Average Wrap-Up Time or answered calls, the average amount of time that agents spent in Wrap Up
- Callbacks Requested For any calls that entered the queue, the

- number of callers that opted-in to a callback instead of waiting for an agent
- Calls Overflowed For any calls that entered the queue, the number of inbound customer calls where the call reached a final destination other than the following: answered by an agent, abandoned by the customer, or became a callback request.
- Voicemails Received For any calls that entered the queue, the number of callers that left a voicemail instead of speaking with an agent
- Transferred Out External Total calls that were transferred out to an external number
- Transferred Out Internal Total calls that were transferred to an internal entity (agent, BP or Channel)
- Calls Disconnected by System The number of calls that were
 terminated by an activity in the
 call flow
- Calls Hung up by Caller The number of callers that hung up before reaching any final destination
- Staffed Agents The number of agents that answered at least 1 queued interaction during the report time period



3 Field Definitions

| Field | Interaction Type(s) | Definition | Numerator | Denominator |
|-------------------------|---|--|-----------|-------------|
| Inbound Interactions | Callback, Chat, Email, Fax, Telephony | the number of inbound customer interactions that entered this BP | | |
| Callbacks Completed | Business Process: Telephony | the number of callbacks that were successfully handled | | |

| Calls | Business | the number of callers that hung | | |
|----------------|---------------|------------------------------------|---------------------|-------------------|
| Abandoned | Process: | up before reaching any final | | |
| 6 11 | Telephony | destination | | |
| Calls | Business | the number of calls that were | | |
| Disconnected | Process: | terminated by an activity in the | | |
| | Telephony | call flow | | |
| Calls Not | Business | the number of calls received that | | |
| Queued | Process: | never entered a Queue step | | |
| | Telephony | | | |
| Abandonment | Business | The number of abandons / | | |
| Rate (%) | Process: | number of queued interaction of | | |
| | Telephony and | that type | | |
| | Chat | | | |
| Outbound | Business | the number of outbound calls | | |
| Calls | Process: | placed outside of the | | |
| | Outgoing | organization by agents on behalf | | |
| | External | of this BP (Outgoing External | | |
| | | Interactions) | | |
| Service Level | Business | the overall weighted % of | # of interactions | # of interactions |
| | Process: | inbound interactions that | (across all inbound | that were queued |
| | Incoming | entered this BP, queued (across | interaction types) | minus any |
| | | any channel), and achieved the | that queued and | interactions that |
| | | intended goal | were answered | are excluded |
| | | | within the defined | based upon |
| | | | goal | defined criteria |
| | | | | associated with |
| | | | | each channel |
| Calls | Business | the number of interactions | | |
| Transferred | Process: | transferred outside ECS for | | |
| Externally | Telephony | handling (to a 3rd party phone | | |
| | | number) | | |
| Answer Rate | Voice Queue: | the percentage of inbound | the number of | the number of |
| | Telephony | customer calls that entered the | inbound customer | inbound |
| | | queue and were answered by an | calls that entered | customer calls |
| | | agent | the queue (minus | that entered the |
| | | | any calls that are | queue (minus any |
| | | | considered service | calls that are |
| | | | level exclusions) | considered |
| | | | and were answered | service level |
| | | | by an agent | exclusions) |
| | | | | |
| C. II | \/-: C | The group of 1 U | | |
| Calls | Voice Queue: | The number of answered calls | | |
| Transferred by | Telephony | which were then transferred out | | |
| Agent | | to any other destination (External | | |
| | | DID, Agent, Channel, BP, HPBX | | |
| | | user) | | |
| | | | | |
| | | <u> </u> | <u> </u> | |

| Calls Transferred by Agent % | Voice Queue: Telephony | The number of Calls Transferred by agents divided by the number of Calls Answered | | |
|-------------------------------------|--|---|--|---|
| Average Abandon Time (AAT) | Voice Queue: Telephony | for abandoned calls, the average amount of time a caller waited before hanging up | the total amount of wait time in the queue for inbound customer calls that entered the queue and abandoned prior to reaching an agent (minus the wait time for any calls that are considered service level exclusions) | the number of inbound customer calls that entered the queue and abandoned prior to reaching an agent (minus any calls that are considered service level exclusions) |
| Average Hold Time | Voice Queue: Telephony | for answered calls, the average amount of time a caller was placed on hold by an agent | for answered calls that were placed on hold by an agent, the total amount of hold time those callers experienced | the number of answered calls that were placed on hold by an agent |
| Average Handle Time (AHT) | Voice Queue: Telephony | Calculated as sum of talk + hold + wrap/The count of queued calls that were answered | | |
| Average Speed of Answer (ASA) | Voice Queue: Telephony | for answered calls, the average amount of time a caller waited before an agent answered that includes queue time and ring time | the total amount of time that answered calls waited (queue time + ring time) | the number of answered calls |
| Average Talk Time (ATT) | Voice Queue: Telephony | the average amount of time that callers are on the phone actively speaking with an agent | the total amount of time that answered calls were actively connected to an agent and not placed on hold | the number of answered calls |
| Callbacks Completed | Voice Queue: Callback, Telephony | the number of telephony callbacks that were completed | | |
| Callbacks Requested | Voice Queue: Telephony | for any calls that entered the queue, the number of callers that opted-in to a callback instead of waiting for an agent | | |
| Calls Abandoned | Voice Queue: Telephony | for any calls that entered the queue, the number of inbound customer calls where the caller hung up before reaching any other final destination | | |
| Calls Overflowed | Voice Queue: Telephony | for any calls that entered the queue, the number of inbound customer calls where the call | | |

| | | reached a final destination other | | |
|----------------|--------------|--|---------------------|-------------------|
| | | than the following: answered by | | |
| | | an agent, abandoned by the | | |
| | | customer, became a voicemail, | | |
| | | or became a callback request. | | |
| Calls Queued | Voice Queue: | the number of calls that entered | | |
| | Telephony | the queue excluding any non- | | |
| | | live call (a caller didn't initiate | | |
| | | that interaction) such as | | |
| | | Callbacks that were requested | | |
| | | (to avoid double counting) or | | |
| Final | \/aiaa | preview dialer calls. | | |
| Final | Voice Queue: | For any calls that entered the | | |
| Destination | Telephony | queue, the following events are | | |
| | | considered a final destination for that interaction: | | |
| | | | | |
| | | * answered by an agent * abandoned by the customer | | |
| | | * becomes a callback request | | |
| | | * the interaction is transferred | | |
| | | outside ECS for handling (to a | | |
| | | 3rd party phone number such as | | |
| | | an outsourcer) | | |
| | | * customer leaves a voicemail | | |
| | | message | | |
| | | * interaction is disconnected by | | |
| | | the call flow | | |
| Longest Wait | Voice Queue: | for any calls that entered the | | |
| | Telephony | queue, the maximum amount of | | |
| | , , | time that a caller waited prior to | | |
| | | reaching their final destination | | |
| | | (answered, abandoned, or | | |
| | | overflowed) | | |
| Service Level | Voice Queue: | the percentage of inbound | the number of | the number of |
| (SL) | Telephony | customer calls that entered the | inbound customer | inbound |
| | | queue and were answered by an | calls that entered | customer calls |
| | | agent within the specified goal | the queue (minus | that entered the |
| | | (seconds) | any calls that are | queue (minus any |
| | | | considered service | calls that are |
| | | | level exclusions) | considered |
| | | | and were answered | service level |
| | | | by an agent in the | exclusions) |
| | | | specified goal | |
| | | | (seconds) | |
| % of Intervals | Voice Queue: | the percentage of 15 minute | the number of 15 | the number of 15 |
| Meeting | Telephony | intervals where the Service Level | minute intervals | minute intervals |
| Service Level | | goal was achieved | where a queued call | where a queued |
| | | | was received and | call was received |
| | | | the Service Level | |
| | | | goal was met | |

| Staffed Agents | Voice Queue: Telephony | the # of agents that answered at least 1 queued call during the report time period | | |
|-------------------------------------|---------------------------|---|---|--|
| Voicemails Received | Voice Queue: Telephony | for any calls that entered the queue, the number of callers that left a voicemail instead of speaking with an agent | | |
| Total Calls Duration | Voice Queue: Telephony | Total Calls Duration Includes all the call duration regardless of the filters exact start and stop time. It will only look for calls handled within the selected period. | Example: Interaction A started at 13:05:00 and finished at 13:15:00 Interaction B started at 13:19:00 and finished at 13:22:00 Period: 13:10:00 - 13:20:00 Total Calls Duration for A: 10 mins, for B: 3 mins Total Calls Prorated Duration for A: 5 mins, for B: 1 mins | |
| Total Calls Prorated Duration | Voice Queue: Telephony | Prorated call durations start before the Start time filter or end after the End time filter. Prorated duration will subtract the time that is outside the period filter from the call duration. Provides adjusted minutes count for a specific period. The calculation adjusts to the customer time zone. | Example: Interaction A started at 13:05:00 and finished at 13:15:00 Interaction B started at 13:19:00 and finished at 13:22:00 Period: 13:10:00 - 13:20:00 Total Calls Duration for A: 10 mins, for B: 3 mins Total Calls Prorated Duration for A: 5 mins, for B: 1 mins | |
| Talk Time % | Voice Queue: Telephony | Total Talk time for all agents during this interval divided by total handling time | | |

| | | (talk+hold+wrap) for all agents in that time interval | | |
|-------------------------------|---------------------------|---|--|--|
| Hold Time % | Voice Queue: Telephony | Total Hold time for all agents during this interval divided by total handling time (talk+hold+wrap) for all agents in that time interval | | |
| Wrap Up Time % | Voice Queue: Telephony | Total Wrap Up time for all agents during this interval divided by total handling time (talk+hold+wrap) for all agents in that time interval | | |
| Answer Rate | Chat | the percentage of inbound customer chats that entered the queue and were answered by an agent | the number of inbound customer chats that entered the queue (minus any chats that are considered service level exclusions) and were answered by an agent | the number of inbound customer chats that entered the queue (minus any chats that are considered service level exclusions) |
| Average Agent Response | Chat | the average amount of time customers waited after they submitted a message in the chat window until the agent responded | the total amount of time that answered chats were "idle" from the time the customer sent a chat message until the agent responded | the total number of messages sent by customers inside a chat session (each chat session will typically have multiple messages sent by the customer) for all answered chat sessions |
| Average Chat Time | Chat | the average amount of time an agent spends on a chat interaction | the total amount of time that answered chats were "worked" by an agent from the time the chat interaction was delivered to an agent until the chat session ended | the number of answered chats |
| Average Speed of Answer | Chat | the average amount of time from when an chat was received from the customer until an agent responded | the total amount of time that answered chats waited from the time the customer chat was received until an agent chat response was sent | the number of answered chats |

| Chats Abandoned Chats Overflowed | Chat Chat | for any chats that entered the queue, the number of inbound customer chats where the customer terminated their chat session before reaching their destination for any chats that entered the queue, the number of inbound customer chats where the chat reached a final destination other than the following: answered by an agent or abandoned by the | | |
|--|--------------|---|--|--|
| Queued Chats | Chat | customer. the number of chats that entered the queue | | |
| Longest Wait | Chat | for any chats that entered the queue, the maximum amount of time that a customer waited prior to receiving a chat response from an agent OR abandoned prior to receiving an agent response OR become a callback. | | |
| % of Intervals Meeting Service Level | Chat | the percentage of 15 minute intervals where the Service Level goal was achieved | the number of 15 minute intervals where a queued chat was received and the Service Level goal was met | the number of 15 minute intervals where a queued chat was received |
| Service Level | Chat | the percentage of inbound customer chats that entered the queue and an agent responded within the specified time goal | the number of inbound customer chats that entered the queue and an agent sent a response within the specified time goal | the number of inbound customer chats that entered the queue |
| Staffed Agents | Chat | the # of agents that answered at least 1 queued chat during the report time period | | |
| Average Email Time | Email | the average amount of time an agent spends on an email response | the total amount of time that answered emails were "worked" by an agent from the time the email interaction was delivered to an agent until they sent a response | the number of answered emails |

| Average Speed of Answer | Email | the average amount of time from when an email was received during business hours from the customer until an agent responded | the total amount of time that answered emails waited from the time the customer email was received until an agent email response was sent | the number of answered emails |
|-------------------------------|-------|--|--|--|
| Emails Remaining | Email | the number of emails that remained in the queue at the end of the customer's day (based upon business hours) | the number of emails that remained in the queue waiting for an agent response when the BP closed | |
| Emails Handled | Email | the number of emails handled by an agent. This includes both queued emails and those rescheduled by an agent. | | |
| Emails Overflowed | Email | for any emails that entered the queue, the number of inbound customer emails where the email reached a final destination other than the following: answered by an agent. | | |
| Emails Rescheduled | Email | for any emails that entered the queue, the number of emails that were manually scheduled by an agent to be answered at a later time | | |
| Longest Wait | Email | for any emails that entered the queue, the maximum amount of time that a customer waited prior to receiving an email response from an agent | | |
| Queued Emails | Email | the number of emails that entered the queue during the specified time period. This excludes any "rescheduled" (or Callback) emails. | | |
| Service Level | Email | the percentage of inbound customer emails that entered the queue and an agent sent an email response within the specified time goal | the number of inbound customer emails that entered the queue and an agent sent an email response within the specified time goal | the number of inbound customer emails that entered the queue |
| Staffed Agents | Email | the # of agents that answered at least 1 queued email during the report time period | | |

| Busy Time | Agent | Offer Time + Talk Time + Chat Time + Email Time + Fax Time + Wrap-up Time + Hold Time (overlapping interactions will not be accumulated) | | |
|---------------------|-------|---|---------------------------------|--|
| Login Time | Agent | Handle Outgoing Time + Break Time + Back Office Time + Idle Time + Busy Time | | |
| Idle Time | Agent | Agent is in the Ready State and is waiting to receive an interaction | | |
| Occupancy | Agent | ((Busy Time divided by (Busy Time + Idle Time))*100 | | |
| Handle Time | Agent | Talk Time + Chat Time + Email Time + Fax Time + Wrap Up Time + Hold Time | | |
| Total Online | Agent | The number of agents that logged in during the specified time period | | |
| Total Available | Agent | The number of agents that entered a Ready state during the specified time period | | |
| Occupancy Pct | Agent | The cumulative Occupancy of the Available agents. This is calculated by dividing Busy Time by the sum of (Busy Time + Ready Time) | | |
| Interaction Time | Agent | Offer Time + Talk Time + Chat Time + Email Time + Fax Time + Wrap-up Time + Hold Time (overlapping interactions are accumulated) | Ir s Ir is ii Ir | Overlapping Interactions will Interaction Time. If an agent is If an agent is Is imultaneously, If working on Interaction Time Interaction Tim |

4 Interaction Types

| Interaction | Description | Media | D'acathar | Aulibrani |
|-----------------------|---|----------------------|------------------------------|--|
| Туре | Description Umbrella term that includes all | Types | Direction | Additional |
| Any | | All | Incoming, | |
| Callback | Media Types and Directions Callback can include OR an inbound voice interaction that either became a callback because the caller opted-in to a callback while in a queue OR an inbound voice interaction became a callback because the agent spoke with the caller and manually scheduled a callback OR Inbound interaction that begins as a web callback request OR an email that is manually rescheduled by the agent for a later response | Telephony , Email | Outgoing Incoming, Outgoing | Customer can put a link on their website where the customer enters their name and phone number and description and optionally BP. That interaction will immediately be sent to the BP for processing. A Web Callback requests is a Telephony media type. |
| Callback Telephony | A subset of Callback interactions that only include those for the Telephony media type | Telephony | Incoming | |
| Campaign | An outbound Campaign interaction initiated by the Dialer. | Telephony | Outgoing | Same as Campaign Telephony |
| Campaign Telephony | An outbound voice interaction initiated by the Dialer | Telephony | Outgoing | Same as Campaign |
| Chat | an inbound web chat interaction initiated by a customer OR an internal chat between members of the organization | Chat | Incoming, Outgoing | Outbound chats today would be an outbound internal chat only. |

| E-mail | an inbound email interaction initiated by a customer OR an outbound response email from an agent to a customer | Email | Incoming, Outgoing | |
|-----------------------------------|--|----------------------|-----------------------|--|
| Fax | Business Process: Telephony | Fax | Incoming | Same as Incoming Fax today. The system expects all faxes to be delivered via email. There is no inherent FAX capability in the system. |
| Incoming | an inbound fax interaction initiated by a customer | All | Incoming | |
| Incoming Chat | Umbrella term that includes all Incoming interactions across all media types | Chat | Incoming | |
| Incoming Email | an inbound web chat interaction initiated by a customer | Email | Incoming | |
| Incoming Fax | an inbound email interaction initiated by a customer | Fax | Incoming | |
| Incoming Telephony | an inbound call interaction initiated by a customer | Telephony | Incoming | |
| Internal Messaging (Chat) | a chat interaction between 2 agents | Chat | Incoming, Outgoing | |
| Outgoing External Mail | an outbound email that is sent to an external address | Email | Outgoing | |
| Outgoing External Telephony | an outbound call originated by an agent to a number that is external to the organization | Telephony | Outgoing | |
| Outgoing Internal Telephony | an outbound call originated by an agent to a number that is internal to the organization | Telephony | Outgoing | |
| Outgoing External | an umbrella term that includes all outgoing interactions across media types sent external to the organization | Telephony , Email | Outgoing | |
| Outgoing Internal | an umbrella term that includes all outgoing interactions across media types sent internally within the organization | Telephony , Chat | Outgoing | |

| Telephony | a voice interaction that entered the Business Process. This includes every voice interaction - including AA & IVR & queue & dialer functions & manual outgoing calls initiated by an agent. | Telephony | Incoming, Outgoing | |
|---------------------------------|---|-----------|-----------------------|--|
| Transferred | any interaction that is transferred to a secondary destination manually by an agent OR automatically during the call flow | All | Incoming, Outgoing | |
| Transferred Chat | a chat interaction that is transferred to a secondary destination manually by an agent OR automatically during the call flow | Chat | Incoming | |
| Transferred E-mail | an email interaction that is transferred to a secondary destination manually by an agent OR automatically during the call flow | Email | Incoming | |
| Transferred Fax | a fax interaction that is transferred to a secondary destination manually by an agent OR automatically during the call flow | Fax | Incoming | |
| Transferred In Telephony | Call transferred into this BP from another BP | Telephony | Incoming | |
| Transferred Out Telephony | Call transferred from this BP to another BP | Telephony | Outgoing | |